

## First Quarter 2017 Report to Shareholders

BMO Financial Group Reports Net Income of \$1.5 Billion for First Quarter of 2017

## **Financial Results Highlights:**

First Quarter 2017 Compared with First Quarter 2016:

- Net income of \$1,488 million, up 39%; adjusted net income<sup>1</sup> of \$1,530 million, up 30%
- EPS<sup>2</sup> of \$2.22, up 40%; adjusted EPS<sup>1,2</sup> of \$2.28, up 30%
- ROE of 14.9%, compared with 10.9%; adjusted ROE¹ of 15.3%, compared with 12.1%
- Provisions for credit losses of \$173 million, compared with \$183 million
- Common Equity Tier 1 Ratio of 11.1%

**Toronto, February 28, 2017** – For the first quarter ended January 31, 2017, BMO Financial Group reported net income of \$1,488 million or \$2.22 per share on a reported basis, and net income of \$1,530 million or \$2.28 per share on an adjusted basis.

"BMO's performance this quarter is strong and broad-based, we delivered adjusted earnings of \$1.5 billion and adjusted earnings per share of \$2.28," said Bill Downe, Chief Executive Officer, BMO Financial Group.

"The good momentum in the business is the consequence of a clear strategy and consistent execution, doing what we said we would do. Our roadmap is focused on providing customers with intuitive products and services that meet their evolving preferences, while improving efficiency in all of our channels.

"Our commitment to the success of our customers and employees, and contributing to their communities, is also unwavering. It is the cornerstone of what we have built over 200 years since our founding; it is a commitment that continues to grow," concluded Mr. Downe.

Net income includes a net gain of \$133 million, attributed to a \$168 million gain from Moneris Solutions Corporation (Moneris) and a \$35 million loss on the sale of a portion of the U.S. indirect auto loan portfolio. Moneris is our joint venture investment which sold its U.S. subsidiary (Moneris US) during the quarter, generating a gain on sale and we reflected our share. The net gain contributed 12% to reported net income and 11% to adjusted net income compared to the prior year, and \$0.20 to earnings per share.

Return on tangible common equity (ROTCE) was 18.5% compared with 14.0% in the prior year, and adjusted ROTCE was 18.6% compared with 15.0%.

Concurrent with the release of results, BMO announced a second quarter 2017 dividend of \$0.88 per common share, unchanged from the preceding quarter and up \$0.04 per share or 5% from a year ago, equivalent to an annual dividend of \$3.52 per common share.

Our complete First Quarter 2017 Report to Shareholders, including our unaudited interim consolidated financial statements for the period ended January 31, 2017, is available online at www.bmo.com/investorrelations and at www.sedar.com.

<sup>1)</sup> Results and measures in this document are presented on a GAAP basis. They are also presented on an adjusted basis that excludes the impact of certain items. Adjusted results and measures are non-GAAP and are detailed for all reported periods in the Non-GAAP Measures section, where such non-GAAP measures and their closest GAAP counterparts are disclosed.

<sup>(2)</sup> All Earnings per Share (EPS) measures in this document refer to diluted EPS unless specified otherwise. EPS is calculated using net income after deductions for net income attributable to non-controlling interest in subsidiaries and preferred share dividends.

#### **Operating Segment Overview**

#### Canadian P&C

Reported net income was \$743 million and adjusted net income, which excludes the amortization of acquisition-related intangible assets, was \$744 million, both increasing \$214 million or 40% from a year ago. There was good operating performance with higher balances across most products and increased non-interest revenue, partially offset by higher expenses and lower net interest margin. Results include a \$168 million after-tax gain on the sale of Moneris US, which contributed approximately 31% to net income growth.

We continue to focus on providing products and services that meet our customers' needs in the channel of their choice. Investments in our digital channel, including mobile account opening capabilities, are driving higher digital sales volume, now equivalent to the total sales volume of approximately 120 branches.

#### U.S. P&C

Reported net income of \$260 million increased \$9 million or 4% from a year ago. Adjusted net income of \$272 million, which excludes the amortization of acquisition-related intangible assets, increased \$8 million or 3%. All amounts in the remainder of this section are on a U.S. dollar basis.

Reported net income of \$196 million increased \$14 million or 8% from a year ago and adjusted net income of \$205 million increased \$14 million or 7%. Net income growth was driven by higher deposit revenue, increased loan volumes and a more favourable tax rate. Results include a \$27 million after-tax loss on the sale of a portion of the indirect auto loan portfolio, which reduced reported net income growth by approximately 15% (adjusted net income growth by approximately 14%).

During the quarter, BMO Harris Bank was presented with the 2016 Corporate Citizen of the Year Award by BizTimes Milwaukee, which honours a for-profit organization for its impact on nonprofits through financial contributions, fundraising efforts and programs that encourage employees to participate in volunteerism.

#### **Wealth Management**

Reported net income was \$266 million, up \$119 million or 81% from a year ago. Adjusted net income, which excludes the amortization of acquisition-related intangible assets and acquisition integration costs, was \$281 million, up \$106 million or 60% from a year ago. Traditional wealth reported net income of \$162 million was up \$37 million or 30% from a year ago and adjusted net income of \$177 million was up \$24 million or 16%, reflecting improved market conditions and growth across most of our businesses. Insurance net income was above-trend at \$104 million, up \$82 million from a year ago mainly due to favourable market movements in the current quarter relative to unfavourable market movements in the same quarter a year ago and business growth.

The strength of BMO Asset Management's mutual fund business was recognized in the 2016 Barron's/Lipper Best Fund Families ranking. Based on the evaluation of 2016 performance, our U.S. family of funds achieved a top 20 ranking and our Taxable and Tax-Exempt Bond families of funds ranked in the top 5.

#### **BMO Capital Markets**

Both reported net income and adjusted net income were \$376 million, an increase of \$119 million or 46% from a year ago. Results were driven by strong revenue performance in our Trading Products business, which benefited from higher client activity and more constructive markets, and higher Investment and Corporate Banking revenue, partially offset by higher non-interest expenses in line with performance.

For the second year in a row, *Institutional Investor's* Transaction Cost Analysis Survey ranked BMO Capital Markets second overall, and first among U.S. full-service firms, for level of service compared to other U.S. broker dealers, and as judged by our clients. This recognition is a testament to the continued growth of our U.S. platform, and overall strengthening of our equity trading capabilities.

#### **Corporate Services**

Corporate Services net loss for the quarter was \$157 million compared with a net loss of \$116 million a year ago. Corporate Services adjusted net loss for the quarter was \$143 million compared with an adjusted net loss of \$48 million a year ago. Adjusted results in both periods exclude acquisition integration costs and also exclude a negative cumulative accounting adjustment of \$62 million after-tax in the prior year. Adjusted results declined due to lower revenue excluding the taxable equivalent basis (teb) adjustment, mainly driven by above-trend revenue in the prior year, lower credit recoveries and higher expenses. Reported results were impacted by the drivers noted above, in addition to the negative cumulative accounting adjustment included in reported revenue in the prior year.

Adjusted results in this Operating Segment Overview section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

### Capital

BMO's Common Equity Tier 1 (CET1) Ratio was 11.1% at January 31, 2017. The CET1 Ratio increased from 10.1% at the end of the fourth quarter due largely to lower risk-weighted assets, strong earnings, favourable pension and post-retirement benefit impacts and share issuance.

#### **Provision for Credit Losses**

The total provision for credit losses (PCL) was \$173 million, a decrease of \$10 million from the prior year primarily due to lower provisions in Canadian P&C and net recoveries in BMO Capital Markets, partially offset by lower credit recoveries in Corporate Services.

#### Caution

The foregoing sections contain forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Regulatory Filings**

Our continuous disclosure materials, including our interim filings, annual Management's Discussion and Analysis and audited consolidated financial statements, Annual Information Form and Notice of Annual Meeting of Shareholders and Proxy Circular are available on our website at www.bmo.com/investorrelations, on the Canadian Securities Administrators' website at www.sedar.com and on the EDGAR section of the SEC's website at www.sec.gov.

Bank of Montreal uses a unified branding approach that links all of the organization's member companies. Bank of Montreal, together with its subsidiaries, is known as BMO Financial Group. As such, in this document, the names BMO and BMO Financial Group mean Bank of Montreal, together with its subsidiaries.

## Management's Discussion and Analysis

Management's Discussion and Analysis commentary is as of February 28, 2017. The MD&A should be read in conjunction with the unaudited interim consolidated financial statements for the period ended January 31, 2017, included in this document, as well as the audited consolidated financial statements for the year ended October 31, 2016, and the MD&A for fiscal 2016 in BMO's 2016 Annual Report. The material that precedes this section comprises part of this MD&A.

The 2016 Annual MD&A includes a comprehensive discussion of our businesses, strategies and objectives, and can be accessed on our website at www.bmo.com/investorrelations. Readers are also encouraged to visit the site to view other quarterly financial information.

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Bank of Montreal's management, under the supervision of the CEO and CFO, has evaluated the effectiveness, as of January 31, 2017, of Bank of Montreal's disclosure controls and procedures (as defined in the rules of the Securities and Exchange Commission and the Canadian Securities Administrators) and has concluded that such disclosure controls and procedures are effective.

There were no changes in our internal control over financial reporting during the quarter ended January 31, 2017, which materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Because of inherent limitations, disclosure controls and procedures and internal control over financial reporting can provide only reasonable assurance and may not prevent or detect misstatements.

As in prior quarters, Bank of Montreal's Audit and Conduct Review Committee reviewed this document and Bank of Montreal's Board of Directors approved the document prior to its release.

Financial Highlights			Table 1
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Summary Income Statement			
Net interest income	2,530	2,498	2,480
Non-interest revenue	2,875	2,780	2,595
Revenue	5,405	5,278	5,075
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)  Revenue, net of CCPB	5,401	79 5,199	366 4,709
Provision for credit losses	173	174	183
Non-interest expense	3,379	3,323	3,270
Provision for income taxes	361	357	188
Net income	1,488	1,345	1,068
Attributable to bank shareholders	1,487	1,344	1,060
Attributable to non-controlling interest in subsidiaries	1	1	8
Net income	1,488	1,345	1,068
Adjusted net income	1,530	1,395	1,178
Common Chara Data (Covered as noted)			
Common Share Data (\$ except as noted) Earnings per share	2.22	2.02	1.58
Adjusted earnings per share	2.22	2.10	1.75
Earnings per share growth (%)	40.2	10.4	8.2
Adjusted earnings per share growth (%)	30.3	10.5	14.4
Dividends declared per share	0.88	0.86	0.84
Book value per share	59.51	59.56	59.61
Closing share price	98.43	85.36	75.22
Total market value of common shares (\$ billions)	63.9	55.1	48.4
Dividend yield (%)	3.6	4.0	4.5
Financial Measures and Ratios (%)			
Return on equity	14.9	13.8	10.9
Adjusted return on equity	15.3	14.4	12.1
Return on tangible common equity	18.5	17.2	14.0
Adjusted return on tangible common equity	18.6	17.5	15.0
Net income growth	39.4	10.8	6.8
Adjusted net income growth	29.9	10.3 5.9	13.2 0.4
Revenue growth Adjusted revenue growth, net of CCPB	6.5 12.7	10.2	11.3
Non-interest expense growth	3.3	7.4	8.8
Adjusted non-interest expense growth	3.6	7.4	8.5
Efficiency ratio, net of CCPB	62.6	63.9	69.4
Adjusted efficiency ratio	61.4	61.7	62.1
Adjusted efficiency ratio, net of CCPB	61.5	62.6	66.8
Operating leverage, net of CCPB	11.4	2.8	0.5
Adjusted operating leverage, net of CCPB	9.1	2.9	2.8
Net interest margin on average earning assets	1.55	1.57	1.58
Effective tax rate	19.5	21.0	15.0
Adjusted effective tax rate	19.8	21.2	16.2
Return on average assets	0.81	0.75	0.59
Provision for credit losses-to-average loans and acceptances (annualized)	0.19	0.19	0.21
Balance Sheet (as at \$ millions, except as noted)	<b>/03 304</b>	407.025	/00 <u>202</u>
Assets Net loans and acceptances	692,384 366,976	687,935 371 751	699,293 356,343
	•	371,751	470,836
Deposits Common shareholders' equity	476,949 38,617	473,372 38,464	38,345
Cash and securities-to-total assets ratio (%)	27.7	27.1	26.4
Capital Ratios (%) (1)			
CET1 Ratio	11.1	10.1	10.0
Tier 1 Capital Ratio	12.6	11.6	11.3
Total Capital Ratio	14.7	13.6	13.4
Leverage Ratio	4.2	4.2	4.0
Foreign Exchange Rates			
As at Canadian/U.S. dollar	1.3012	1.3411	1.4006
Average Canadian/U.S. dollar	1.3288	1.3216	1.3737

<sup>(1)</sup> Comparative figures are as amended for Q1-2016 capital ratios, other than the Leverage Ratio.

Adjusted results are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Non-GAAP Measures

Results and measures in this document are presented on a GAAP basis. Unless otherwise indicated, all amounts are in Canadian dollars and have been derived from financial statements prepared in accordance with International Financial Reporting Standards (IFRS). References to GAAP mean IFRS. They are also presented on an adjusted basis that excludes the impact of certain items as set out in Table 2 below. Results and measures that exclude the impact of Canadian/U.S. dollar exchange rate movements on our U.S. segment are non-GAAP measures (please see the Foreign Exchange section for a discussion of the effects of changes in exchange rates on our results). Management assesses performance on a reported basis and on an adjusted basis and considers both to be useful in assessing underlying ongoing business performance. Presenting results on both bases provides readers with a better understanding of how management assesses results. It also permits readers to assess the impact of certain specified items on results for the periods presented and to better assess results excluding those items if they consider the items to not be reflective of ongoing results. As such, the presentation may facilitate readers' analysis of trends, as well as comparisons with our competitors. Except as otherwise noted, management's discussion of changes in adjusted results in this document applies equally to changes in corresponding reported results. Adjusted results and measures are non-GAAP and as such do not have standardized meaning under GAAP. They are unlikely to be comparable to similar measures presented by other companies and should not be viewed in isolation from or as a substitute for GAAP results.

Non-GAAP Measures			Table 2
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Reported Results			
Revenue	5,405	5,278	5,075
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)	(4)	(79)	(366)
Revenue, net of CCPB	5,401	5,199	4,709
Provision for credit losses	(173)	(174)	(183)
Non-interest expense	(3,379)	(3,323)	(3,270)
Income before income taxes	1,849	1,702	1,256
Provision for income taxes	(361)	(357)	(188)
Net Income	1,488	1,345	1,068
EPS (\$)	2.22	2.02	1.58
Adjusting Items (Pre-tax)			
Amortization of acquisition-related intangible assets (1)	(37)	(37)	(43)
Acquisition integration costs (2)	(22)	(31)	(22)
Cumulative accounting adjustment (3)	· <u>-</u>	-	(85)
Adjusting items included in reported pre-tax income	(59)	(68)	(150)
Adjusting Items (After tax)			
Amortization of acquisition-related intangible assets (1)	(28)	(29)	(33)
Acquisition integration costs (2)	(14)	(21)	(15)
Cumulative accounting adjustment (3)	-	-	(62)
Adjusting items included in reported net income after tax	(42)	(50)	(110)
Impact on EPS (\$)	(0.06)	(0.08)	(0.17)
Adjusted Results		· ·	
Revenue	5,405	5,278	5,159
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)	(4)	(79)	(366)
Revenue, net of CCPB	5,401	5,199	4,793
Provision for credit losses	(173)	(174)	(183)
Non-interest expense	(3,320)	(3,255)	(3,204)
Income before income taxes	1,908	1,770	1,406
Provision for income taxes	(378)	(375)	(228)
Net income	1,530	1,395	1,178
EPS (\$)	2.28	2.10	1.75

Adjusted results and measures in this table are non-GAAP amounts or non-GAAP measures.

<sup>(1)</sup> These expenses were charged to the non-interest expense of the operating groups. Before and after-tax amounts for each operating group are provided on pages 13, 14, 15, 16, and 18.

<sup>(2)</sup> Acquisition integration costs related to F&C Asset Management plc (F&C) are charged to Wealth Management. Acquisition integration costs related to the acquired BMO Transportation Finance business are charged to Corporate Services, since the acquisition impacts both Canadian and U.S. P&C businesses. Acquisition costs are primarily recorded in non-interest expense.

<sup>(3)</sup> Cumulative accounting adjustment recognized in other non-interest revenue related to foreign currency translation that largely impacted prior periods.

#### **Caution Regarding Forward-Looking Statements**

Bank of Montreal's public communications often include written or oral forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission, or in other communications. All such statements are made pursuant to the "safe harbor" provisions of, and are intended to be forward-looking statements under, the United States *Private Securities Litigation Reform Act of 1995* and any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for fiscal 2017 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price, and the results of or outlook for our operations or for the Canadian, U.S. and international economies.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate; weak, volatile or illiquid capital and/or credit markets; interest rate and currency value fluctuations; changes in monetary, fiscal, tax or economic policy; the level of competition in the geographic and business areas in which we operate; changes in laws or in supervisory expectations or requirements, including capital, interest rate and liquidity requirements and guidance and the effect of such changes on funding costs; judicial or regulatory proceedings; the accuracy and completeness of the information we obtain with respect to our customers and counterparties; our ability to execute our strategic plans and to complete and integrate acquisitions, including obtaining regulatory approvals; critical accounting estimates and the effect of changes to accounting standards, rules and interpretations on these estimates; operational and infrastructure risks; changes to our credit ratings; political conditions, including changes relating to or affecting economic or trade matters; global capital markets activities; the possible effects on our business of war or terrorist activities; outbreaks of disease or illness that affect local, national or international economies; natural disasters and disruptions to public infrastructure, such as transportation, communications, power or water supply; technological changes; information and cyber-security; and our ability to anticipate and effectively manage risks arising from all of the foregoing factors.

We caution that the foregoing list is not exhaustive of all possible factors. Other factors and risks could adversely affect our results. For more information, please see the Enterprise-Wide Risk Management section on pages 79 to 112 of BMO's 2016 Annual Report, which outlines certain key factors and risks that may affect Bank of Montreal's future results. Investors and others should carefully consider these factors and risks, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Bank of Montreal does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented, as well as our strategic priorities and objectives, and may not be appropriate for other purposes.

Assumptions about the performance of the Canadian and U.S. economies, as well as overall market conditions and their combined effect on our business, are material factors we consider when determining our strategic priorities, objectives and expectations for our business. In determining our expectations for economic growth, both broadly and in the financial services sector, we primarily consider historical economic data provided by the Canadian and U.S. governments and their agencies. See the Economic Review and Outlook section of our First Quarter 2017 Report to Shareholders.

#### **Economic Review and Outlook**

Canadian economic growth is expected to pick up from an estimated 1.3% in 2016 to 2.0% in 2017 in response to stronger U.S. demand, firmer oil prices, and increased federal infrastructure spending. Exports are expected to strengthen after an uneven performance last year. Expected firmer oil prices should stabilize business investment and help energy-producing regions return to positive growth this year. Although regional economic differences are expected to decrease, British Columbia will likely continue to lead all provinces for a third consecutive year. Consumer spending should remain moderate, reflecting elevated levels of household debt, although supported by low interest rates. While housing market activity is expected to increase moderately in most regions, new federal housing finance rules will likely encourage further weakness in the Vancouver region, and some moderation in price increases in the Toronto area following a record-breaking year. Despite expected firmer growth this year, Canada's economy will face downside risks from possible increased protectionist measures by the new U.S. government, political uncertainty in Europe related to elections in France and Germany, and uncertainty arising from Brexit negotiations between the United Kingdom and the European Union. After strengthening against the U.S. dollar last year, the Canadian dollar will likely depreciate moderately in 2017, as the Bank of Canada is unlikely to match expected rate increases by the Federal Reserve. Canada's unemployment rate is expected to decline slightly to 6.7% by the end of the year, with most of the improvement occurring in the energy-producing regions.

U.S. economic growth is projected to increase from 1.6% in 2016 to 2.4% in 2017 in response to expansionary fiscal policies, including proposals to lower personal and corporate income tax rates and to reduce the regulatory burden on businesses. After decreasing spending last year, businesses are expected to increase investment in anticipation of stronger domestic demand. Supported by faster increases in wages and a reduction in tax rates, household spending should remain strong. The recovery in housing markets, now in its seventh year, will be supported by healthy affordability despite a recent increase in borrowing costs. However, we expect that weakness in exports due to the strong U.S. dollar and slow global demand will restrain the economic expansion. Interest rates are projected to rise moderately in 2017, with the Federal Reserve likely to raise its policy rate by 50 basis points. Higher gasoline prices and growing shortages of skilled workers are expected to increase the rate of inflation moderately, although a strong dollar and highly competitive retail environment should dampen the increase. The U.S. unemployment rate is expected to decline to 4.3% by the end of the year, marking a 16-year low.

The pace of expansion in the U.S. Midwest region, which includes the six contiguous states within the BMO footprint, is projected to increase modestly from around 1.6% in 2016 to 1.9% in 2017, supported by an expected increase in automotive production and an improvement in currently depressed crop prices. However, activity should be restrained by ongoing weakness in exports due to the strong U.S. dollar and continued slow growth in the global economy.

This Economic Review and Outlook section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### Foreign Exchange

The Canadian dollar equivalents of BMO's U.S. results that are denominated in U.S. dollars were increased relative to the fourth quarter of 2016 by the stronger U.S. dollar, and were decreased relative to the first quarter of 2016 by the weaker U.S. dollar. Table 3 indicates the relevant average Canadian/U.S. dollar exchange rates and the impact of changes in the rates on our U.S. segment results. References in this document to the impact of the U.S. dollar do not include U.S.-dollar-denominated amounts recorded outside of BMO's U.S. segment.

Economically, our U.S. dollar income stream was unhedged to changes in foreign exchange rates during the current quarter and the fourth quarter of 2016. A portion of BMO Capital Markets U.S. dollar net income was economically hedged in the first quarter of 2016. We regularly determine whether to execute hedging transactions to mitigate the impact of foreign exchange rate movements on net income.

See the Capital Management section of the 2016 Annual MD&A for discussion on the impact that changes in foreign exchange rates can have on our capital position. Changes in foreign exchange rates will also affect accumulated other comprehensive income primarily from the translation of our investments in foreign operations.

This Foreign Exchange section contains forward-looking statements. Please see the Caution Regarding Forward Looking Statements.

Effects of Changes in Exchange Rates on BMO's U.S. Segment Reported and Adjusted Results		Table 3
	Q1-2017	
(Canadian \$ in millions, except as noted)	vs Q1-2016	vs Q4-2016
Canadian/U.S. dollar exchange rate (average)		
Current period	1.3288	1.3288
Prior period	1.3737	1.3216
Effects on U.S. segment reported results		
(Decreased) Increased net interest income	(32)	5
(Decreased) Increased non-interest revenue	(24)	5
(Decreased) Increased revenues	(56)	10
Increased recovery of credit losses	-	-
Decreased (Increased) expenses	42	(7)
Decreased (Increased) income taxes	3	(1)
(Decreased) Increased reported net income before impact of hedges	(11)	2
Hedging losses in current period, after tax	-	-
(Decreased) Increased reported net income	(11)	2
Effects on U.S. segment adjusted results		
(Decreased) Increased net interest income	(32)	5
(Decreased) Increased non-interest revenue	(24)	5
(Decreased) Increased revenues	(56)	10
Increased recovery of credit losses	1	-
Decrease (Increased) expenses	41	(7)
Decreased (Increased) income taxes	4	(1)
(Decreased) Increased adjusted net income before impact of hedges	(10)	2
Hedging losses in current period, after tax	<u>-</u>	
(Decreased) Increased adjusted net income	(10)	2

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Net Income

#### Q1 2017 vs Q1 2016

Net income was \$1,488 million for the first quarter of 2017, up \$420 million or 39% from the prior year. Adjusted net income, which excludes the amortization of acquisition-related intangible assets and acquisition integration costs in both periods and a negative cumulative accounting adjustment in the prior year was \$1,530 million, up \$352 million or 30% from the prior year. EPS of \$2.22 was up \$0.64 or 40% and adjusted EPS of \$2.28 was up \$0.53 or 30% from the prior year. Net income includes a net gain of \$133 million, attributed to a \$168 million after-tax gain on the sale of Moneris US and a \$35 million after-tax loss on the sale of a portion of the U.S. indirect auto loan portfolio. The net gain contributed 12% to reported net income and 11% to adjusted net income compared to the prior year, and \$0.20 to earnings per share.

The combined P&C banking business net income of \$1,003 million was up 29% and adjusted net income of \$1,016 million was up 28%. Canadian P&C net income increased 40% due to the gain on the sale of Moneris US, in addition to good operating performance with higher balances across most products and increased non-interest revenue, partially offset by higher expenses and lower net interest margin, U.S. P&C reported net income increased 4% on a Canadian dollar basis and 8% on a U.S. dollar basis, U.S. P&C adjusted net income increased 3% on a Canadian dollar basis and 7% on a U.S. dollar basis. The reported and adjusted U.S. P&C net income increase was driven by higher deposit revenue, increased loan volumes and a more favourable tax rate, largely offset by the loss on the loan sale. Wealth Management reported net income was \$266 million compared to \$147 million in the prior year and adjusted net income was \$281 million compared to \$175 million. Traditional wealth reported net income increased 30% and adjusted net income increased 16%, reflecting improved market conditions and growth across most of our businesses. Insurance net income was above-trend at \$104 million, up \$82 million mainly due to favourable market movements in the current quarter relative to unfavourable market movements in the same quarter a year ago and business growth. BMO Capital Markets net income increased 46%, driven by strong revenue performance in our Trading Products business, which benefited from higher client activity and more constructive markets, and higher Investment and Corporate Banking revenue, partially offset by higher non-interest expenses in line with performance. Corporate Services adjusted results declined due to lower revenue ex-teb, mainly driven by above-trend revenue in the prior year, lower credit recoveries and higher expenses. Reported results were impacted by the drivers noted above, in addition to a negative cumulative accounting adjustment included in reported revenue in the prior year.

#### Q1 2017 vs Q4 2016

Net income increased \$143 million or 11%, and adjusted net income increased \$135 million or 10% from the prior quarter. Adjusted net income excludes the amortization of acquisition-related intangible assets and acquisition integration costs in both periods. EPS increased \$0.20 or 10% and adjusted EPS increased \$0.18 or 9%. The following items had a positive net impact on quarter-over-quarter growth: the net gain and higher expenses due to stock-based compensation in the current quarter, and the gain on the sale of an equity investment in the prior quarter.

Canadian P&C net income increased by 26% due to the gain on the sale of Moneris US. U.S. P&C reported and adjusted net income decreased 10% on both a Canadian dollar and a U.S. dollar basis due to the loss on the loan sale, partially offset by lower provisions for credit losses and a more favourable tax rate. Wealth Management reported net income was \$266 million compared to \$279 million in the prior quarter and adjusted net income was \$281 million compared to \$302 million. Traditional wealth reported net income decreased 19% and adjusted net income decreased 21%, due to a gain on the sale of an equity investment in the prior quarter and stock-based compensation for employees eligible to retire that is expensed in the first quarter of each year. Insurance net income increased \$26 million mainly due to a favourable benefit from market movements. BMO Capital Markets net income decreased 4% as improved revenue performance was more than offset by higher employee-related expenses, including stock-based compensation for employees eligible to retire. Corporate Services reported and adjusted results increased mainly due to lower expenses compared to above-trend expenses in the prior quarter, and higher treasury related revenue.

Adjusted results in this Net Income section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Revenue

### Q1 2017 vs Q1 2016

Revenue of \$5,405 million increased \$330 million or 6% from the first quarter a year ago. On a basis that nets insurance claims, commissions and changes in policy benefit liabilities (CCPB) against insurance revenue (net revenue), revenue of \$5,401 million increased \$692 million or 15%, or 16% excluding the impact of the weaker U.S. dollar. Adjusted revenue excludes a negative cumulative accounting adjustment recorded in the first quarter of 2016 in other non-interest revenue. Adjusted net revenue increased \$608 million or 13% to \$5,401 million. The net gain increased revenue by \$133 million pre-tax in the current quarter, which contributed approximately 3% to net revenue growth.

Canadian P&C revenue increased 15% due to the gain on the sale of Moneris US of \$187 million pre-tax, as well as higher balances across most products and increased non-interest revenue, partially offset by lower net interest margin. U.S P&C revenue was relatively stable on a Canadian dollar basis and increased 3% on a U.S. dollar basis, benefiting from the inclusion of the acquired BMO Transportation Finance business for an additional month, higher deposit revenue and increased loan volumes, partially offset by the impact of the loan sale of \$54 million pre-tax on a Canadian dollar basis, and loan spread compression. Traditional wealth revenue increased 3% due to improved Canadian and U.S. equity markets and business growth, partially offset by the impact of the weaker British pound and lower revenue due to the impact of divestitures in the prior year. Net insurance revenue increased due to favourable market movements in the current quarter relative to unfavourable market movements in the same quarter a year ago and business growth. BMO Capital Markets revenue increased 21% driven by strong performance in our Trading Products business, which benefited from higher

client activity and more constructive markets, and higher Investment and Corporate Banking revenue due to higher investment banking activity. Corporate Services adjusted revenue increased due to a lower group teb adjustment partially offset by above-trend revenue exteb in the prior year. Reported revenue increased due to the drivers noted above, in addition to a negative cumulative accounting adjustment included in reported revenue in the prior year.

Net interest income increased \$50 million or 2% from a year ago, or 3% excluding the impact of the weaker U.S. dollar, primarily due to higher deposit balances and the benefit of higher deposit spreads in U.S. P&C, organic loan growth, and the acquired BMO Transportation Finance business, partially offset by lower trading income. Average earning assets increased \$23 billion or 4% from a year ago, or 5% excluding the impact of the weaker U.S. dollar, primarily due to higher securities and organic loan growth. BMO's overall net interest margin decreased by 3 basis points to 1.55% from the prior year primarily due to lower trading margin in BMO Capital Markets. Net interest margin (excluding trading) increased by 3 basis points from the prior year to 1.85% primarily due to improved deposit spreads in U.S. P&C.

Net non-interest revenue of \$2,871 million increased \$642 million or 29%, or increased 30% excluding the impact of the weaker U.S. dollar. Adjusted net non-interest revenue increased \$558 million or 24% to \$2,871 million. Adjusted net non-interest revenue differs from reported net non-interest revenue largely due to the negative cumulative accounting adjustment noted above. Adjusted non-interest revenue increased primarily due to the net gain on sale in the current quarter, as well as higher trading revenue, insurance revenue and underwriting and advisory fees.

Gross insurance revenue decreased \$247 million from a year ago, largely due to higher long-term interest rates decreasing the fair value of insurance investments compared to lower long-term interest rates in the first quarter of 2016 increasing the fair value of insurance investments, the impact of lower reinsurance premiums, and lower annuity sales. Insurance revenue can experience variability arising from fluctuations in the fair value of insurance assets. The investments which support policy benefit liabilities are predominantly fixed income assets recorded at fair value with changes in fair value recorded in insurance revenue in the Consolidated Statement of Income. These fair value changes are largely offset by changes in the fair value of policy benefit liabilities, the impact of which is reflected in insurance claims, commissions and changes in policy benefit liabilities, as discussed on page 10. Given the extent to which insurance revenue can vary and that this variability is largely offset in CCPB, we generally focus on analyzing revenue net of CCPB.

#### Q1 2017 vs Q4 2016

Revenue increased \$127 million or 2% from the prior quarter. Net revenue increased \$202 million or 4%. Results include the net gain in the current quarter, partially offset by a gain on the sale of an equity investment in the prior quarter.

Canadian P&C revenue increased \$177 million or 10% due to the gain on sale of Moneris US, with the benefit from higher balances across most products offset by lower non-interest revenue and lower net interest margin. U.S. P&C revenue decreased \$64 million or 5% on a Canadian dollar basis, and 6% on a U.S. dollar basis largely due to the loan sale, with lower lending revenue largely offset by higher deposit revenue. Traditional wealth revenue decreased due to a gain on the sale of an equity investment in the prior quarter, partially offset by business growth in the current quarter. Net insurance revenue increased mainly due to the favourable benefit from market movements. BMO Capital Markets revenue increased 4%, as stronger Trading Products revenue was partially offset by a decline in Investment and Corporate Banking revenue, primarily due to lower mergers and acquisitions advisory activity compared to the strong prior quarter. Corporate Services reported and adjusted revenue increased primarily due to higher treasury related revenue.

Net interest income increased \$32 million or 1% from the previous quarter primarily due to higher deposit balances in Canadian P&C and higher deposit spreads in U.S. P&C. Average earning assets increased \$16 billion or 3% from the previous quarter, or 2% excluding the impact of the stronger U.S. dollar, largely due to higher securities borrowed or purchased under resale agreements and organic loan growth. BMO's overall net interest margin and net interest margin (excluding trading) both decreased by 2 basis points from the previous quarter primarily due to higher growth in BMO Capital Markets, a lower margin segment.

Non-interest revenue increased \$170 million or 6% on a net revenue basis, primarily due to the net gain on sale in the current quarter and higher trading revenue, partially offset by a gain on the sale of an equity investment in the prior quarter.

Gross insurance revenue decreased \$37 million from the prior quarter, largely due to higher increases in long-term interest rates decreasing the fair value of insurance investments, partially offset by higher annuity sales. The decrease in insurance revenue was largely offset by lower insurance claims, commissions and changes in policy benefit liabilities as discussed on page 10.

Adjusted results in this Revenue section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Net Interest Margin on Average Earning Assets (teb) (1)			Table 4
(In basis points)	Q1-2017	Q4-2016	Q1-2016
Canadian P&C	251	253	255
U.S. P&C	370	358	364
Personal and Commercial Banking	289	288	291
Wealth Management	244	241	233
BMO Capital Markets	51	53	65
Corporate Services (2)	nm	nm	nm
Total BMO net interest margin	155	157	158
Total BMO net interest margin (excluding trading)	185	187	182
Total Canadian Retail (3)	249	251	251

- Net interest margin is disclosed and computed with reference to average earning assets, rather than total assets. This basis provides a more relevant measure of margins and changes in margins. Operating group margins are stated on a taxable equivalent basis (teb) while total BMO margin is stated on a GAAP basis.
- Corporate Services adjusted net interest income is negative in all periods and its variability affects changes in net interest margin.
- Total Canadian retail margin represents the net interest margin of the combined Canadian businesses of Canadian P&C and Wealth Management.

#### **Provisions for Credit Losses**

#### Q1 2017 vs Q1 2016

 $The total provision for credit losses was \$173 \ million, a decrease of \$10 \ million from the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions in the prior year primarily due to lower provisions and the prior year primarily due to lower provisions and the prior year primarily due to lower provisions and the prior year primarily due to lower provisions and the prior year primarily due to lower provisions and the prior year primarily due to lower provisions and the prior year primarily due to lower primarily du$ Canadian P&C and net recoveries in BMO Capital Markets, partially offset by lower credit recoveries in Corporate Services. There was no net change to the collective allowance in the quarter.

Canadian P&C provisions decreased \$22 million to \$118 million due to lower provisions in both the consumer and commercial portfolios. U.S. P&C provisions of \$60 million decreased \$5 million due to lower consumer provisions, partially offset by higher commercial provisions. BMO Capital Markets net recoveries were \$4 million due to several oil and gas recoveries compared to a net provision of \$8 million in the prior year. Corporate Services credit recoveries decreased \$29 million.

#### Q1 2017 vs Q4 2016

Provision for credit losses were relatively unchanged from the prior quarter. Canadian P&C provisions decreased \$5 million mainly due to lower provisions in the consumer portfolio. U.S. P&C provisions decreased \$6 million due to lower commercial provisions, partially offset by higher consumer provisions. BMO Capital Markets net recoveries decreased \$4 million from the prior quarter. Corporate Services credit recoveries decreased \$5 million.

Provision for Credit Losses by Operating Group			Table 5
(Canadian \$ in millions)	Q1-2017	04-2016	Q1-2016
Canadian P&C	118	123	140
U.S. P&C	60	66	65
Personal and Commercial Banking	178	189	205
Wealth Management	2	1	2
BMO Capital Markets	(4)	(8)	8
Corporate Services	(3)	(8)	(32)
Provision for credit losses	173	174	183

Changes to Provision for Credit Losses			Table 6
(Canadian \$ in millions, except as noted)	Q1-201 <b>7</b>	Q4-2016	Q1-2016
New specific provisions	309	339	309
Reversals of previously established allowances	(67)	(85)	(39)
Recoveries of loans previously written-off	(69)	(80)	(87)
Provision for credit losses	173	174	183
PCL as a % of average net loans and acceptances (annualized)	0.19	0.19	0.21

#### **Impaired Loans**

Total gross impaired loans (GIL) were \$2,196 million at the end of the current quarter, down from \$2,332 million in the fourth quarter of 2016 due to a decrease in BMO Capital Markets and the impact of the weaker U.S. dollar. Total GIL increased from \$2,158 million a year ago primarily due to an increase in BMO Capital Markets, partially offset by the impact of the weaker U.S. dollar.

Factors contributing to the change in GIL are outlined in Table 7 below. Loans classified as impaired during the quarter totalled \$509 million, down from \$555 million in the fourth quarter of 2016 and from \$594 million a year ago.

Changes in Gross Impaired Loans (GIL) and Acceptances (1)			Table 7
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
GIL, beginning of period	2,332	2,307	1,959
Classified as impaired during the period	509	555	594
Transferred to not impaired during the period	(153)	(133)	(136)
Net repayments	(297)	(161)	(210)
Amounts written-off	(147)	(250)	(142)
Recoveries of loans and advances previously written-off	-	=	-
Disposals of loans	(1)	(28)	-
Foreign exchange and other movements	(47)	42	93
GIL, end of period	2,196	2,332	2,158
GIL as a % of gross loans and acceptances	0.60	0.62	0.60

<sup>(1)</sup> GIL excludes purchased credit impaired loans.

#### Insurance Claims, Commissions and Changes in Policy Benefit Liabilities

Insurance claims, commissions and changes in policy benefit liabilities (CCPB) were \$4 million in the first quarter of 2017, down \$362 million from the first quarter of 2016 largely due to higher long-term interest rates decreasing the fair value of policy benefit liabilities compared to lower long-term interest rates in the first quarter of 2016 increasing the fair value of policy benefit liabilities, in addition to impact of lower reinsurance liabilities and lower annuity sales. The decrease was largely offset in revenue. CCPB were down \$75 million from \$79 million in the fourth quarter of 2016 due to higher increases in long-term interest rates which resulted in a larger decrease in the fair value of policy benefit liabilities compared to the fourth quarter of 2016, partially offset by higher annuity premiums. The decrease was largely offset in revenue.

#### **Non-Interest Expense**

Reported non-interest expense of \$3,379 million increased \$109 million or 3% from the first quarter a year ago. Adjusted non-interest expense excludes acquisition integration costs and the amortization of acquisition-related intangible assets. Adjusted non-interest expense increased \$116 million or 4% to \$3,320 million, or increased 5% excluding the impact of the weaker U.S. dollar. Reported and adjusted expenses increased primarily due to higher employee-related expenses in line with performance, and the additional month of the acquired BMO Transportation Finance business.

Reported non-interest expense increased \$56 million and adjusted non-interest expense increased \$65 million from the prior quarter, due to stock-based compensation for employees eligible to retire that is expensed in the first quarter of each year, net of higher expenses in the prior quarter due to seasonality.

Reported operating leverage, on a net revenue basis, was positive 11.4% year over year. Adjusted operating leverage, on a net revenue basis, was positive 9.1% year over year. The net gain in the current quarter contributed approximately 3% to both the reported and adjusted operating leverage.

The reported efficiency ratio improved to 62.5% compared to 64.4% in the prior year, and to 62.6% on a net revenue basis compared to 69.4% a year ago. The adjusted efficiency ratio improved to 61.4% compared to 62.1% in the prior year, and to 61.5% on a net revenue basis compared to 66.8% a year ago. The net gain noted above contributed approximately 1.5% to the improvement in both the reported and adjusted efficiency ratio.

Non-interest expense is detailed in the unaudited interim consolidated financial statements.

Adjusted results in this Non-Interest Expense section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### **Income Taxes**

The provision for income taxes of \$361 million increased \$173 million from the first quarter of 2016 and increased \$4 million from the fourth quarter of 2016. The effective tax rate for the quarter was 19.5%, compared with 15.0% a year ago and 21.0% in the fourth quarter of 2016

The adjusted provision for income taxes of \$378 million increased \$150 million from a year ago and increased \$3 million from the fourth quarter of 2016. The adjusted effective tax rate was 19.8% in the current quarter, compared with 16.2% a year ago and 21.2% in the fourth quarter of 2016. The higher reported and adjusted tax rates in the current quarter relative to the first quarter of 2016 were primarily due to higher pre-tax income and lower tax-exempt income from securities. The lower reported and adjusted tax rates in the current quarter relative to the fourth quarter of 2016 were primarily due to the equity pickup related to the gain on the sale of Moneris US. On a teb basis, the reported effective tax rate for the quarter was 24.3%, compared with 24.6% a year ago and 26.3% in the fourth quarter of 2016. On a teb basis, the adjusted effective tax rate for the quarter was 24.4%, compared with 24.8% a year ago and 26.3% in the fourth quarter of 2016.

Adjusted results in this Income Taxes section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures Section.

#### **Capital Management**

#### First Quarter 2017 Regulatory Capital Review

BMO's Common Equity Tier 1 (CET1) Ratio was 11.1% at January 31, 2017.

The CET1 Ratio increased from 10.1% at the end of the fourth quarter due largely to lower risk-weighted assets (RWA), strong earnings, favourable pension and post-retirement benefit impacts and share issuance. The impact of foreign exchange movements on the CET1 Ratio was largely offset, as outlined below.

CET1 Capital at January 31, 2017, was \$28.8 billion, up from \$28.2 billion at October 31, 2016, mainly due to higher retained earnings and the issuance of common shares through shareholder dividend reinvestment and the exercise of stock options, partially offset by foreign exchange movement impacts on accumulated other comprehensive income (AOCI).

RWA was \$261 billion at January 31, 2017, down from \$278 billion at October 31, 2016, which reflects the benefit from a focus on managing certain risk positions and executing on risk mitigation opportunities, as well as foreign exchange movements and methodology changes.

The bank's Tier 1 and Total Capital Ratios were 12.6% and 14.7%, respectively, at January 31, 2017, compared with 11.6% and 13.6%, respectively, at October 31, 2016. The Tier 1 and Total Capital Ratios were higher primarily due to the same factors that impacted the CET1 Ratio, described above.

BMO's Basel III Leverage Ratio was 4.2% at January 31, 2017, consistent with October 31, 2016.

BMO's investments in foreign operations are primarily denominated in U.S. dollars. The foreign exchange impact of U.S.-dollar-denominated RWA and U.S.-dollar-denominated capital deductions may result in variability in the bank's capital ratios. BMO may offset the impact of foreign exchange movements on its capital ratios and did so during the first quarter. Any such activities could also impact our book value and return on equity.

#### **Regulatory Developments**

In December 2016, the Office of the Superintendent of Financial Institutions (OSFI) released the final version of the Capital Adequacy Requirements (CAR) Guideline for implementation in the first quarter of 2017. Updates included revisions to the treatment of insured residential mortgages, final guidance on the downturn loss given default floor which applies to banks using an internal rating-based approach for loans secured by residential real estate and rules for equity investment in funds. OSFI also implemented the countercyclical capital buffer effective for the first quarter of 2017. It is calculated as the weighted average of buffers in effect in jurisdictions where the bank has private sector credit exposures. In January 2017, the Basel Committee on Banking Supervision (BCBS) issued a press release which stated that more time is needed to finalize revisions to the Basel III framework.

For a more detailed discussion of regulatory developments, see the Enterprise-Wide Capital Management section on pages 70 to 76, the Liquidity and Funding Risk section on pages 100 to 105 and the Legal and Regulatory Risk section on pages 110 to 111 of BMO's 2016 Annual Report.

#### **Other Capital Developments**

During the quarter, 3.2 million common shares were issued through the exercise of stock options and the Shareholder Dividend Reinvestment and Share Purchase Plan (DRIP).

On February 28, 2017, BMO announced that the Board of Directors had declared a quarterly dividend payable to common shareholders of \$0.88 per common share, unchanged from the preceding quarter and up \$0.04 per share or 5% from a year ago.

The dividend is payable on May 26, 2017, to shareholders of record on May 1, 2017. Common shareholders may elect to have their cash dividends reinvested in common shares of the bank in accordance with the DRIP.

On February 28, 2017, BMO announced its intention, subject to the approval of OSFI and the Toronto Stock Exchange (TSX), to initiate a new normal course issuer bid (NCIB) for up to 15 million of its common shares, commencing on or about May 1, 2017. Once approvals are obtained, the share repurchase program will permit BMO to purchase its common shares on the TSX for the purpose of cancellation. A NCIB is a regular part of BMO's capital management strategy. The timing and amount of any purchases under the program are subject to regulatory approvals and to management discretion based on factors such as market conditions and capital levels.

Qualifying Regulatory Capital and Risk-Weighted Assets (All-in (1))			Table 8
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Gross Common Equity (2)	38,617	38,464	38,345
Regulatory adjustments applied to Common Equity	(9,785)	(10,305)	(11,579)
Common Equity Tier 1 Capital (CET1)	28,832	28,159	26,766
Additional Tier 1 Eligible Capital (3)	4,290	4,290	3,700
Regulatory adjustments applied to Tier 1	(215)	(213)	(214)
Additional Tier 1 Capital (AT1)	4,075	4,077	3,486
Tier 1 Capital (T1 = CET1 + AT1)	32,907	32,236	30,252
Tier 2 Eligible Capital (4)	5,513	5,677	5,689
Regulatory adjustments applied to Tier 2	(52)	(51)	(50)
Tier 2 Capital (T2)	5,461	5,626	5,639
Total Capital (TC = T1 + T2)	38,368	37,862	35,891
Risk-weighted assets (5) (6) (7)			
CET1 Capital Risk-Weighted Assets	260,795	277,562	268,071
Tier 1 Capital Risk-Weighted Assets	261,075	277,562	268,071
Total Capital Risk-Weighted Assets	261,299	277,562	268,071
Capital Ratios (%) (6)			
CET1 Ratio	11.1	10.1	10.0
Tier 1 Capital Ratio	12.6	11.6	11.3
Total Capital Ratio	14.7	13.6	13.4

- (1) "All-in" regulatory capital assumes that all Basel III regulatory adjustments are applied effective January 1, 2013, and that the capital value of instruments that no longer qualify as regulatory capital under Basel III rules is being phased out at a rate of 10% per year from January 1, 2013 to January 1, 2022.
- (2) Gross Common Equity includes issued qualifying common shares, retained earnings, accumulated other comprehensive income and eligible common share capital issued by subsidiaries.
- (3) Additional Tier 1 Eligible Capital includes directly and indirectly issued qualifying Additional Tier 1 instruments and directly and indirectly issued capital instruments, to the extent eligible, which are subject to phase-out under Basel III.
- (4) Tier 2 Eligible Capital includes directly and indirectly issued qualifying Tier 2 instruments and directly and indirectly issued capital instruments, to the extent eligible, that are subject to phase-out under Basel III.
- (5) Due to the phased-in implementation of the Credit Valuation Adjustment (CVA) which commenced in Q1-2014, the scalars applied to the fully implemented CVA charge for CET1, Tier 1 Capital and Total Capital are 72%, 77% and 81%, respectively.
- (6) Comparative figures are as amended for Q1-2016 capital ratios and RWA.
- (7) For institutions using advanced approaches for credit risk or operational risk, there is a capital floor as prescribed in OSFI's CAR Guideline.

Outstanding Shares and Securities Convertible into Common Shares	Table 9
As at February 22, 2017	Number of shares or dollar amount (in millions)
Common shares	649
Class B Preferred shares	
Series 14	\$250
Series 15	\$250
Series 16	\$157
Series 17	\$143
Series 25	\$236
Series 26	\$54
Series 27	\$500
Series 29	\$400
Series 31	\$300
Series 33	\$200
Series 35	\$150
Series 36	\$600
Series 38	\$600
Medium-Term Notes	
Series H - First Tranche (1)	\$1,000
Series H - Second Tranche (1)	\$1,000
Series I - First Tranche (1)	\$1,250
Stock options	
Vested	6.1
Non-vested	3.0

<sup>(1)</sup> Details on the Series H Medium-Term Notes, First Tranche and Second Tranche and Series I Medium-Term Notes, First Tranche are outlined in Note 15 to the audited consolidated financial statements on page 173 of BMO's 2016 Annual Report.

Details on share capital are outlined in Note 8 to the unaudited interim consolidated financial statements and Note 16 to the audited annual consolidated financial statements on page 174 of BMO's 2016 Annual Report.

#### Caution

The foregoing Capital Management section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Eligible Dividends Designation**

For the purposes of the *Income Tax Act* (Canada) and any similar provincial and territorial legislation, BMO designates all dividends paid or deemed to be paid on both its common and preferred shares as "eligible dividends", unless indicated otherwise.

## Review of Operating Groups' Performance

#### **How BMO Reports Operating Group Results**

The following sections review the financial results of each of our operating segments and operating groups for the first quarter of 2017. Periodically, certain business lines and units within the business lines are transferred between client and corporate support groups to more closely align BMO's organizational structure with its strategic priorities. In addition, revenue and expense allocations are updated to better align with current experience. Results for prior periods are restated to conform to the current presentation.

BMO analyzes revenue at the consolidated level based on GAAP revenue reflected in the consolidated financial statements rather than on a taxable equivalent basis (teb), which is consistent with our Canadian peer group. Like many banks, we analyze revenue on a teb basis at the operating group level. Revenue and the provision for income taxes are increased on tax-exempt securities to an equivalent before-tax basis to facilitate comparisons of income between taxable and tax-exempt sources. The offset to the group teb adjustments is reflected in Corporate Services revenue and income tax provisions.

Personal and Commercial Banking (P&C)			Table 10
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income (teb)	2,212	2,200	2,134
Non-interest revenue	904	803	731
Total revenue (teb)	3,116	3,003	2,865
Provision for credit losses	178	189	205
Non-interest expense	1,640	1,625	1,603
Income before income taxes	1,298	1,189	1,057
Provision for income taxes (teb)	295	313	277
Reported net income	1,003	876	780
Amortization of acquisition-related intangible assets (1)	13	13	14
Adjusted net income	1,016	889	794
Net income growth (%)	28.6	13.7	12.1
Adjusted net income growth (%)	28.0	13.2	11.8
Revenue growth (%)	8.8	12.5	15.0
Non-interest expense growth (%)	2.3	9.0	14.7
Adjusted non-interest expense growth (%)	2.4	9.2	14.9
Return on equity (%)	18.3	16.8	15.1
Adjusted return on equity (%)	18.5	17.1	15.3
Operating leverage (%) (teb)	6.5	3.5	0.3
Adjusted operating leverage (%) (teb)	6.4	3.3	0.1
Efficiency ratio (%) (teb)	52.6	54.1	56.0
Adjusted efficiency ratio (%) (teb)	52.1	53.5	55.3
Net interest margin on average earning assets (%) (teb)	2.89	2.88	2.91
Average earning assets	303,158	303,882	292,020
Average net loans and acceptances	304,030	303,865	290,956
Average deposits	239,326	235,399	228,660

<sup>(1)</sup> Before tax amounts of: \$17 million in Q1-2017; \$18 million in Q4-2016; and \$19 million in Q1-2016 are included in non-interest expense.

The Personal and Commercial Banking (P&C) operating group represents the sum of our two retail and business banking operating segments, Canadian Personal and Commercial Banking (Canadian P&C) and U.S. Personal and Commercial Banking (U.S. P&C). The combined P&C banking business net income of \$1,003 million was up 29% and adjusted net income of \$1,016 million was up 28% from the prior year. Adjusted net income excludes the amortization of acquisition-related intangible assets. These operating segments are reviewed separately in the sections that follow.

Adjusted results in this P&C section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Canadian Personal and Commercial Banking (Canadian P&C)			Table 11
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income	1,303	1,299	1,254
Non-interest revenue	676	503	471
Total revenue	1,979	1,802	1,725
Provision for credit losses	118	123	140
Non-interest expense	901	886	872
Income before income taxes	960	793	713
Provision for income taxes	217	205	184
Reported net income	743	588	529
Amortization of acquisition-related intangible assets (1)	1	-	1
Adjusted net income	744	588	530
Personal revenue	1,171	1,182	1,129
Commercial revenue	808	620	596
Net income growth (%)	40.5	5.0	5.4
Revenue growth (%)	14.7	5.4	6.0
Non-interest expense growth (%)	3.2	4.5	4.4
Adjusted non-interest expense growth (%)	3.2	4.6	4.4
Operating leverage (%)	11.5	0.9	1.6
Adjusted operating leverage (%)	11.5	0.8	1.6
Efficiency ratio (%)	45.5	49.2	50.6
Net interest margin on average earning assets (%)	2.51	2.53	2.55
Average earning assets	205,676	203,876	195,880
Average net loans and acceptances	212,692	210,715	201,656
Average deposits	150,136	145,989	139,456

<sup>(1)</sup> Before tax amounts of: \$1 million in each of Q1-2017; Q4-2016; and in Q1-2016 are included in non-interest expense. Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q1 2017 vs Q1 2016

Canadian P&C reported net income of \$743 million and adjusted net income of \$744 million both increased \$214 million or 40% from a year ago, with results including a \$168 million after-tax (\$187 million pre-tax) gain on the sale of Moneris US. Adjusted net income excludes the amortization of acquisition-related intangible assets. Revenue increased \$254 million or 15% from the prior year due to the gain on sale, as well as higher balances across most products and increased non-interest revenue, partially offset by lower net interest margin. The gain on sale contributed approximately 31% to net income growth and 11% to revenue growth.

Net interest margin of 2.51% was down 4 basis points primarily due to the low interest rate environment, partially offset by growth in higher-spread products including deposits.

Personal revenue increased \$42 million or 4% due to higher balances across most products and increased non-interest revenue, partially offset by lower net interest margin.

Commercial revenue increased \$212 million or 35% due to the gain on sale and higher balances across most products, partially offset by lower net interest margin.

Provisions for credit losses decreased \$22 million to \$118 million due to lower provisions in both the consumer and commercial portfolios. Non-interest expense increased \$29 million or 3% reflecting continued investment in the business, net of an ongoing focus on expense management. Year over year operating leverage was 11.5%, with 10.8% due to the gain on sale.

Average net loans and acceptances increased \$11.0 billion or 5% from a year ago. Total personal lending balances (excluding retail cards) increased 4% and commercial loan balances (excluding corporate cards) grew 9%. Average deposits increased \$10.7 billion or 8%. Personal deposit balances increased 8% mainly due to growth in term deposits and chequing accounts, while commercial deposit balances grew 6%.

#### Q1 2017 vs Q4 2016

Reported and adjusted net income both increased 26% from the prior quarter. Revenue increased \$177 million or 10% due to the gain on sale, with the benefit from higher balances across most products offset by lower non-interest revenue and lower net interest margin. Net interest margin of 2.51% was down 2 basis points primarily due to the low interest rate environment.

Personal revenue decreased \$11 million as higher balances across most products were more than offset by lower net interest margin and lower non-interest revenue.

Commercial revenue increased \$188 million due to the gain on sale, with higher balances across most products largely offset by lower net interest margin.

Provisions for credit losses decreased \$5 million mainly due to lower provisions in the consumer portfolio. Non-interest expense increased \$15 million or 2% driven by higher employee-related expenses, including stock-based compensation for employees eligible to retire that is expensed in the first quarter of each year.

Average net loans and acceptances increased \$2.0 billion or 1%, while average deposits increased \$4.1 billion or 3%.

Adjusted results in this Canadian P&C section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

U.S. Personal and Commercial Banking (U.S. P&C)			Table 12
(US\$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income (teb)	684	682	639
Non-interest revenue	172	227	189
Total revenue (teb)	856	909	828
Provision for credit losses	45	50	47
Non-interest expense	556	559	531
Income before income taxes	255	300	250
Provision for income taxes (teb)	59	83	68
Reported net income	196	217	182
Amortization of acquisition-related intangible assets (1)	9	9	9
Adjusted net income	205	226	191
Net income growth (%)	7.6	36.6	12.2
Adjusted net income growth (%)	7.0	33.7	10.6
Revenue growth (%)	3.4	24.9	14.3
Non-interest expense growth (%)	4.7	14.7	12.7
Adjusted non-interest expense growth (%)	5.0	15.3	13.4
Operating leverage (%) (teb)	(1.3)	10.2	1.6
Adjusted operating leverage (%) (teb)	(1.6)	9.6	0.9
Efficiency ratio (%) (teb)	65.0	61.6	64.2
Adjusted efficiency ratio (%) (teb)	63.6	60.1	62.6
Net interest margin on average earning assets (%) (teb)	3.70	3.58	3.64
Average earning assets	73,349	75,666	69,917
Average net loans and acceptances	68,726	70,478	64,937
Average deposits	67,113	67,660	64,931
(Canadian \$ equivalent in millions)			
Net interest income (teb)	909	901	880
Non-interest revenue	228	300	260
Total revenue (teb)	1,137	1,201	1,140
Provision for credit losses	60	66	65
Non-interest expense	739	739	731
Income before income taxes	338	396	344
Provision for income taxes (teb)	78	108	93
Reported net Income	260	288	251
Adjusted net income	272	301	264
Net income growth (%)	3.6	37.0	29.6
Adjusted net income growth (%)	3.1	34.1	27.7
Revenue growth (%)	(0.2)	25.2	31.9
Non-interest expense growth (%)	1.1	14.9	30.1
Adjusted non-interest expense growth (%)	1.4	15.5	30.9
Average earning assets	97,482	100,006	96,140
Average net loans and acceptances	91,338	93,150	89,300
Average deposits	89,190	89,410	89,204

<sup>(1)</sup> Before tax amounts of: US\$12 million in Q1-2017; and US\$13 million in each of Q4-2016 and Q1-2016 are included in non-interest expense.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q1 2017 vs Q1 2016

Reported net income of \$260 million increased \$9 million or 4%. Adjusted net income of \$272 million, which excludes the amortization of acquisition-related intangible assets, increased \$8 million or 3%. All amounts in the remainder of this section are on a U.S. dollar basis.

Net income of \$196 million increased \$14 million or 8% from a year ago and adjusted net income of \$205 million increased \$14 million or 7%, driven by higher deposit revenue, increased loan volumes and a more favourable tax rate. Results include a \$27 million after-tax (\$43 million pre-tax) loss on the sale of a portion of the indirect auto loan portfolio. Revenue of \$856 million increased \$28 million or 3%, benefiting from the inclusion of the additional month of the acquired BMO Transportation Finance business, higher deposit revenue and increased loan volumes, partially offset by the loss on the loan sale and loan spread compression. The loan sale had a negative impact of approximately 15% on reported net income growth (14% on adjusted net income growth) and 5% on revenue growth. Net interest margin increased 6 basis points to 3.70%, driven by higher deposit volumes and spreads, and a benefit from a reduction in low spread assets due to the loan sale and lower securities, net of loan spread compression.

Provisions for credit losses of \$45 million declined \$2 million due to lower consumer provisions, partially offset by higher commercial provisions. Non-interest expense of \$556 million and adjusted non-interest expense of \$544 million both increased 5%, primarily due to the additional month of the acquired BMO Transportation Finance business. Year-over-year reported operating leverage was negative 1.3% and adjusted operating leverage was negative 1.6%. The loan sale had a negative impact on reported operating leverage of 5.2% and on adjusted operating leverage of 5.3%.

Average net loans and acceptances increased \$3.8 billion or 6% from the prior year to \$68.7 billion, driven by strong organic commercial loan growth of 14% and the additional month of the acquired BMO Transportation Finance business, partially offset by declines in personal loan volumes including the impact of the loan sale.

Average deposits of \$67.1 billion increased \$2.2 billion or 3% from the prior year, driven by growth in personal volumes across all deposit products, partially offset by a decline in commercial volumes.

#### Q1 2017 vs Q4 2016

Reported net income decreased \$28 million or 10% from the prior quarter and adjusted net income decreased \$29 million or 10%. All amounts in the remainder of this section are on a U.S. dollar basis.

Reported and adjusted net income both decreased \$21 million or 10% from the prior quarter, due to the loss on the loan sale, partially offset by lower provisions for credit losses and a more favourable tax rate. Revenue decreased \$53 million or 6% from the prior quarter largely due to the loan sale, with lower lending revenue largely offset by higher deposit revenue. The loan sale had a negative impact of approximately 12% on reported and adjusted net income growth and 5% on revenue growth. Net interest margin increased 12 basis points from the prior quarter driven by a benefit from a reduction in low spread assets related to the sale, and higher deposit volumes and spreads, net of loan spread compression.

Provisions for credit losses decreased by \$5 million due to lower commercial provisions, partially offset by higher consumer provisions.

Non-interest expense decreased \$3 million and adjusted non-interest expense decreased \$2 million.

Average net loans and acceptances decreased \$1.8 billion or 2% primarily due to the loan sale. Average deposits decreased \$0.5 billion or 1%.

Adjusted results in this U.S. P&C section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

BMO Wealth Management			Table 13
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income	167	162	149
Non-interest revenue	1,045	1,120	1,288
Total revenue	1,212	1,282	1,437
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)	4	79	366
Revenue, net of CCPB	1,208	1,203	1,071
Provision for credit losses	2	1	2
Non-interest expense	854	833	878
Income before income taxes	352	369	191
Provision for income taxes	86	90	44
Reported net income	266	279	147
Acquisition integration costs (1)		7	9
Amortization of acquisition-related intangible assets (2)	15	16	19
Adjusted net income	281	302	175
Traditional Wealth businesses reported net income	162	201	125
Traditional Wealth businesses adjusted net income	177	224	153
Insurance reported net income	104	78	22
Net income growth (%)	80.7	15.0	(6.9)
Adjusted net income growth (%)	60.0	11.4	(4.9)
Revenue growth (%)	(15.7)	(12.0)	(19.3)
Revenue growth, net of CCPB (%)	12.8	0.9	3.5
Non-interest expense growth (%)	(2.7)	(2.5)	5.9
Adjusted non-interest expense growth (%)	(0.7)	(1.8)	6.0
Return on equity (%)	16.8	18.1	9.4
Adjusted return on equity (%)	17.8	19.6	11.3
Operating leverage, net of CCPB (%)	15.5	3.4	(2.4)
Adjusted operating leverage, net of CCPB (%)	13.5	2.7	(2.5)
Efficiency ratio, net of CCPB (%)	70.7	69.2	81.9
Adjusted efficiency ratio (%)	68.9	62.7	58.5
Adjusted efficiency ratio, net of CCPB (%)	69.1	66.8	78.5
Assets under management and administration	865,307	875,389	863,623
Average earning assets	27,054	26,808	25,555
Average net loans and acceptances	17,459	16,952	16,206
Average deposits	32,197	30,905	28,911
	·	·	·
<b>U.S. Select Financial Data (US\$ in millions)</b> Total revenue	158	196	176
Non-interest expense	136	139	151
Reported net income	17	41	20
Adjusted net income	20	45	24
Average earning assets	3,278	3,405	3,432
Average earning assets Average net loans and acceptances	3,278 3,217	•	3,432 3,147
	•	3,207	
Average deposits	5,660	5,484	5,820

<sup>(1)</sup> FBC acquisition integration costs before tax amounts of: \$nil in Q1-2017; \$10 million in Q4-2016; and \$12 million in Q1-2016 are included in non-interest expense.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q1 2017 vs Q1 2016

Reported net income was \$266 million, up \$119 million or 81% from a year ago. Adjusted net income, which excludes the amortization of acquisition-related intangible assets and acquisition integration costs, was \$281 million, up \$106 million or 60% from a year ago. Traditional wealth reported net income of \$162 million increased \$37 million or 30% from a year ago. Traditional wealth adjusted net income of \$177 million increased \$24 million or 16%, reflecting improved market conditions and growth across most of our businesses. Insurance net income of \$104 million was above-trend, up \$82 million from a year ago mainly due to favourable market movements in

<sup>(2)</sup> Before tax amounts of: \$19 million in each of Q1-2017 and Q4-2016; and \$24 million in Q1-2016 are included in non-interest expense.

the current quarter relative to unfavourable market movements in the same quarter a year ago and business growth. Reported operating leverage, net of CCPB, was 15.5% and adjusted operating leverage, net of CCPB, was 13.5%.

Revenue was \$1,212 million compared to \$1,437 million a year ago. Revenue, net of CCPB, of \$1,208 million increased \$137 million or 13%. Revenue in traditional wealth of \$1,040 million increased \$33 million or 3% driven by improved Canadian and U.S. equity markets and business growth, partially offset by the impact of the weaker British pound and lower revenue due to the impact of divestitures in the prior year. Insurance revenue, net of CCPB, was \$168 million, up \$104 million from a year ago due to the factors noted above.

Non-interest expense of \$854 million decreased \$24 million or 3% and adjusted non-interest expense of \$835 million decreased \$7 million or 1% due to the impact of the weaker British pound and divestitures, and an ongoing focus on expense management, partially offset by higher revenue-based costs.

Assets under management and administration increased \$2 billion from a year ago to \$865 billion, as equity market appreciation was offset by unfavourable foreign exchange movements. Year over year, loans and deposits grew by 8% and 11%, respectively, as we continue to diversify our product mix.

#### Q1 2017 vs Q4 2016

Reported net income was \$266 million compared to \$279 million in the prior quarter and adjusted net income was \$281 million compared to \$302 million. Traditional wealth reported net income decreased \$39 million or 19% and adjusted net income decreased \$47 million or 21%, as the prior quarter reflected a gain on the sale of an equity investment and the current quarter included stock-based compensation expenses for employees eligible to retire that is expensed in the first quarter of each year. Insurance net income was up \$26 million mainly due to a favourable benefit from market movements.

Revenue, net of CCPB, increased \$5 million from the prior quarter. Revenue in traditional wealth decreased \$27 million or 2% due to a gain on the sale of an equity investment in the prior quarter, partially offset by business growth in the current quarter. Net insurance revenue of \$168 million increased \$32 million due to the factors noted above.

Non-interest expense increased \$21 million or 3% and adjusted non-interest expense increased \$31 million or 4% primarily due to stock-based compensation for employees who are eligible to retire that is expensed in the first quarter of each year.

Assets under management and administration declined \$10 billion or 1% driven by unfavourable foreign exchange movements, partly offset by equity market appreciation. Quarter over quarter, loans and deposits grew by 3% and 4%, respectively.

Adjusted results in this Wealth Management section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

BMO Capital Markets			Table 14
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income (teb)	348	339	422
Non-interest revenue	880	840	593
Total revenue (teb)	1,228	1,179	1,015
Provision for (recovery of) credit losses	(4)	(8)	8
Non-interest expense	722	660	661
Income before income taxes	510	527	346
Provision for income taxes (teb)	134	135	89
Reported net income	376	392	257
Amortization of acquisition-related intangible assets (1)	-	-	-
Adjusted net income	376	392	257
Trading Products revenue	779	659	589
Investment and Corporate Banking revenue	449	520	426
Net income growth (%)	46.3	66.1	18.9
Revenue growth (%)	20.9	26.8	11.2
Non-interest expense growth (%)	9.3	6.1	6.3
Return on equity (%)	17.7	20.5	13.1
Operating leverage (%) (teb)	11.6	20.7	4.9
Efficiency ratio (%) (teb)	58.8	56.0	65.1
Net interest margin on average earning assets (%) (teb)	0.51	0.53	0.65
Average earning assets	269,751	253,963	257,807
Average assets	311,654	299,085	312,625
Average net loans and acceptances	50,257	48,117	44,043
Average deposits	150,424	151,507	155,964
U.S. Select Financial Data (US\$ in millions)			
Total revenue (teb)	347	320	267
Non-interest expense	227	223	215
Reported net income	88	70	32
Average earning assets	84,871	80,739	78,658
Average assets	90,682	87,654	86,589
Average net loans and acceptances	15,553	15,768	13,749
Average deposits	47,412	50,614	55,769

<sup>(1)</sup> Before tax amounts of: \$1 million in Q1-2017; \$nil in each of Q4-2016 and Q1-2016 are included in non-interest expense.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q1 2017 vs Q1 2016

Both reported net income and adjusted net income, which excludes the amortization of acquisition-related intangible assets, were \$376 million, an increase of \$119 million or 46% from a year ago. Strong revenue performance, particularly in our Trading Products business, was partially offset by higher non-interest expenses, in line with performance. Return on equity was 17.7% compared to 13.1% in the prior year as a result of higher net income.

Revenue increased \$213 million or 21% driven by strong performance in our Trading Products business which benefited from higher client activity and more constructive markets, and higher Investment and Corporate Banking revenue due to higher investment banking activity

Net recoveries of credit losses were \$4 million due to several oil and gas recoveries compared to a net provision of \$8 million in the prior year. Non-interest expense increased \$61 million or 9%, mainly due to higher employee-related costs, in line with performance. Operating leverage was 11.6% and benefited from our diversified business model.

#### Q1 2017 vs Q4 2016

Both reported and adjusted net income decreased \$16 million or 4% from the prior quarter, as improved revenue performance was more than offset by higher employee-related expenses.

Revenue increased \$49 million or 4%, as stronger Trading Products revenue was partially offset by a decline in Investment and Corporate Banking revenue, primarily due to lower mergers and acquisitions advisory activity compared to the strong prior quarter.

Net recoveries of credit losses declined \$4 million from the prior quarter. Non-interest expense increased \$62 million or 9% mainly due to higher employee-related costs, including stock-based compensation for employees eligible to retire that is expensed in the first quarter of each year.

Adjusted results in this BMO Capital Markets section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Corporate Services			Table 15
_(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q1-2016
Net interest income before group teb offset	(80)	(79)	(65)
Group teb offset	(117)	(124)	(160)
Net interest income (teb)	(197)	(203)	(225)
Non-interest revenue	46	17	(17)
Total revenue (teb)	(151)	(186)	(242)
Recovery of credit losses	(3)	(8)	(32)
Non-interest expense	163	205	128
Loss before income taxes	(311)	(383)	(338)
Recovery of income taxes (teb)	(154)	(181)	(222)
Reported net loss	(157)	(202)	(116)
Acquisition integration costs (1)	14	14	6
Cumulative accounting adjustment (2)	-	-	62
Adjusted net loss	(143)	(188)	(48)
Corporate Services Recovery of Credit Losses			
Impaired real estate loans	(1)	(2)	(3)
Interest on impaired loans	-	-	(5)
Purchased credit impaired loans	(2)	(6)	(29)
Purchased performing loans	( <del>2</del> )	-	(27)
Provision for (recovery of) credit losses	(3)	(8)	(32)
Average loans and acceptances	78	82	137
Period-end loans and acceptances	74	80	100
·			
U.S. Select Financial Data (US\$ in millions)			
Total revenue (teb)	(33)	(30)	(34)
Provision for (recovery of) credit losses	(17)	12	(67)
Non-interest expense	58	66	31
Recovery of income taxes (teb)	(17)	(27)	(1)
Reported net loss	(57)	(81)	3
Adjusted total revenue (teb)	(33)	(30)	(34)
Adjusted provision for (recovery of) credit losses	(2)	(7)	(23)
Adjusted non-interest expense	43	52	24
Adjusted net loss	(57)	(61)	(20)

(1) Acquisition integration costs related to the acquired BMO Transportation Finance business are primarily included in non-interest expense.

#### **Corporate Services**

Corporate Services consists of Corporate Support Areas (CSAs), including Technology and Operations (T&O). CSAs provide enterprise-wide expertise and governance support in a variety of areas, including strategic planning, risk management, finance, legal and regulatory compliance, marketing, communications and human resources. T&O manages, maintains and provides governance over information technology, operations services, real estate and procurement for BMO Financial Group.

The costs of these CSA services are largely transferred to the three client operating groups (P&C, Wealth Management and BMO Capital Markets), with remaining amounts retained in Corporate Services results. As such, Corporate Services results largely reflect the impact of residual treasury-related activities, the elimination of taxable equivalent adjustments, residual unallocated expenses, certain acquisition integration costs, restructuring costs and adjustments to the collective allowance for credit losses.

#### Q1 2017 vs Q1 2016

Corporate Services net loss for the quarter was \$157 million compared with a net loss of \$116 million a year ago. Corporate Services adjusted net loss for the quarter was \$143 million compared with an adjusted net loss of \$48 million a year ago. Adjusted results in both periods exclude acquisition integration costs and also exclude a negative cumulative accounting adjustment in the prior year. Adjusted results declined due to lower revenue ex-teb, mainly driven by above-trend revenue in the prior year, lower credit recoveries and higher expenses. Reported results were impacted by the drivers noted above, in addition to the negative cumulative accounting adjustment included in reported revenue in the prior year.

#### Q1 2017 vs Q4 2016

Corporate Services net loss for the quarter was \$157 million compared with a net loss of \$202 million in the prior quarter. Corporate Services adjusted net loss was \$143 million, compared with an adjusted net loss of \$188 million in the prior quarter. Adjusted results in both periods exclude acquisition integration costs. Corporate Services reported and adjusted results increased mainly due to lower expenses compared to above-trend expenses in the prior quarter, and higher treasury related revenue.

Adjusted results in this Corporate Services section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

<sup>(2)</sup> Cumulative accounting adjustment recognized in other non-interest revenue related to foreign currency translation that largely impacted prior periods. Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Summary Quarterly Earnings Trends								Table 16
(Canadian \$ in millions, except as noted)	Q1-2017	Q4-2016	Q3-2016	Q2-2016	Q1-2016	Q4-2015	Q3-2015	Q2-2015
Revenue	5,405	5,278	5,633	5,101	5,075	4,982	4,826	4,526
Insurance claims, commissions and changes in								
policy benefit liabilities (CCPB)	4	79	691	407	366	265	218	24
Revenue, net of CCPB	5,401	5,199	4,942	4,694	4,709	4,717	4,608	4,502
Provision for credit losses – specific	173	174	257	201	183	128	160	161
Provision for credit losses – collective	-	-	-	-	-	-	-	-
Non-interest expense	3,379	3,323	3,092	3,312	3,270	3,093	2,971	3,112
Income before income taxes	1,849	1,702	1,593	1,181	1,256	1,496	1,477	1,229
Provision for income taxes	361	357	348	208	188	282	285	230
Reported net income (see below)	1,488	1,345	1,245	973	1,068	1,214	1,192	999
Acquisition integration costs (1)	14	21	19	16	15	17	6	10
Amortization of acquisition-related intangible assets (2)	28	29	31	31	33	33	32	31
Cumulative accounting adjustment (3)	-	-	-	-	62	-	-	-
Restructuring costs (4)	-	-	-	132	-	-	-	106
Adjusted net income (see below)	1,530	1,395	1,295	1,152	1,178	1,264	1,230	1,146
Basic earnings per share (\$)	2.23	2.03	1.87	1.46	1.59	1.83	1.81	1.49
Diluted earnings per share (\$)	2.22	2.02	1.86	1.45	1.58	1.83	1.80	1.49
Adjusted diluted earnings per share (\$)	2.28	2.10	1.94	1.73	1.75	1.90	1.86	1.71
Net interest margin on average earning assets (%)	1.55	1.57	1.58	1.61	1.58	1.53	1.52	1.48
PCL as a % of average net loans and acceptances (annualized)	0.19	0.19	0.29	0.23	0.21	0.15	0.20	0.20
Effective income tax rate (%)	19.5	21.0	21.9	17.6	15.0	18.8	19.3	18.8
Adjusted effective income tax rate (%)	19.8	21.2	22.0	19.6	16.2	18.9	19.4	19.8
Canadian/U.S. dollar exchange rate (average)	1.33	1.32	1.30	1.30	1.37	1.32	1.27	1.24
Operating group reported net income:								
Canadian P&C reported net income	743	588	560	525	529	560	555	485
Amortization of acquisition-related intangible assets (2)	1	-	1	-	1	1	1	1
Canadian P&C adjusted net income	744	588	561	525	530	561	556	486
U.S. P&C reported net income	260	288	278	268	251	210	224	210
Amortization of acquisition-related intangible assets (2)	12	13	12	12	13	14	13	13
U.S. P&C adjusted net income	272	301	290	280	264	224	237	223
Wealth Management reported net income	266	279	201	134	147	243	209	238
Acquisition integration costs (1)	-	7	9	5	9	11	6	10
Amortization of acquisition-related intangible assets (2)	15	16	17	19	19	17	17	17
Wealth Management adjusted net income	281	302	227	158	175	271	232	265
BMO Capital Markets reported net income	376	392	317	287	257	236	267	290
Amortization of acquisition-related intangible assets (2)	-	-	1	207	-	1	1	-
BMO Capital Markets adjusted net income	376	392	318	287	257	237	268	290
Corporate Services reported net income	(157)	(202)	(111)	(241)	(116)	(35)	(63)	(224)
Acquisition integration costs (1)	14	14	10	11	6	6	-	-
Cumulative accounting adjustment (3) Restructuring costs (4)	-	-	-	132	62	-	-	106
Corporate Services adjusted net income	(143)	(188)	(101)	(98)	(48)	(29)	(63)	(118)
(1) Acquisition integration costs before tax are included in non-interest expense. W		. ,	. ,	. ,	. ,	. ,	. ,	. ,

(1) Acquisition integration costs before tax are included in non-interest expense. Wealth Management amounts of: \$nil in Q1 2017; \$10 million in each of Q4-2016 and Q3-2016; \$6 million in Q2-2016; \$12 million in Q1-2016; \$13 million in Q4-2015; \$9 million in Q3-2015; and \$11 million in Q2-2015. Corporate Services amounts of: \$22 million in Q1 2017; \$21 million in Q4-2016; \$17 million in Q3-2016; \$18 million in Q2-2016; \$10 million in Q1-2016; \$10 million in Q1-2016; \$10 million in Q4-2015.

- (3) Cumulative accounting adjustment recognized in other non-interest revenue related to foreign currency translation that largely impacted prior periods.
- (4) Restructuring charges before tax amounts included in non-interest expense in Corporate Services of \$188 million in Q2-2016 and \$149 million in Q2-2015.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

BMO's quarterly earnings trends were reviewed in detail on pages 66 and 67 of BMO's 2016 Annual Report. Readers are encouraged to refer to that review for a more complete discussion of trends and factors affecting past quarterly results including the modest impact of seasonal variations in results. Quarterly earnings are also impacted by foreign currency translation. Table 16 outlines summary results for the second quarter of fiscal 2015 through the first quarter of fiscal 2017.

#### **Earnings Trends**

Reported and adjusted results have generally trended upwards over the past eight quarters, with the exception of the impact of a less constructive capital markets environment on BMO Capital Markets and lower equity markets on Wealth Management in the first half of 2016 and an investment write-down in the second quarter of 2016. Reported results were also impacted by a cumulative accounting adjustment in the first quarter of 2016 and a restructuring charge in the second quarter of 2016. Canadian P&C delivered positive year-over-year net income growth in each of the last eight quarters, reflecting good revenue growth driven by higher balances and non-interest revenue. Canadian P&C results in the first quarter of 2017 include a \$168 million after-tax gain on the sale of Moneris US. U.S. P&C results improved in 2015 as a result of balance sheet growth and disciplined expense management, with growth in 2016 largely reflecting the results of the acquired BMO Transportation Finance business in addition to organic revenue growth and good expense management. U.S. P&C results in the first quarter of 2017 reflect higher deposit revenue and increased loan volumes, and include an after-tax loss of \$35 million on the sale of a portion of the indirect auto loan portfolio. Wealth Management's results in the first half of 2016 were impacted by lower equity markets, improving in the second half and into 2017. The fourth quarter of 2015 benefited from a gain on the

<sup>(2)</sup> Amortization of acquisition-related intangible assets was charged to the non-interest expense of the operating groups. Canadian P&C amounts of: \$1 million in each of Q1 2017; Q4-2016; and Q3-2016; \$nil in Q2-2015, \$1 million in Q1-2016 and \$2 million in Q4-2015; and \$1 million in each of Q3-2015 and Q2-2015. U.S. P&C amounts of: \$16 million in Q1 2017, \$17 million in Q4-2016; \$16 million in Q3-2016; \$17 million in Q2-2016; \$18 million in Q1-2016 and Q4-2015; \$16 million in Q3-2015; and \$17 million in Q2-2015. BMO Wealth Management amounts of: \$19 million in Q1 2017 and Q4-2016; \$22 million in Q3-2016; \$23 million in Q2-2016; \$24 million in Q1-2016; and \$22 million in Q3-2015, Q3-2015 and Q2-2015. BMO Capital Markets amounts of: \$1 million in Q1 2017; \$10 in Q4-2016; \$1 million in Q3-2016; \$10 in Q4-2016; \$10 million in Q3-2016; \$1

sale of BMO's U.S. retirement services business. Quarterly results in the insurance business have been subject to variability, resulting primarily from impacts of interest rates and equity markets, as well as methodology and actuarial assumptions changes. BMO Capital Markets' results have reflected good momentum, from improved performance in 2015, with reduced activity in certain markets in the fourth quarter of 2015, to strong results in 2016 and the first quarter of 2017. Corporate Services results can vary from quarter to quarter and are impacted in part by the variability associated with benefits from the purchased loan portfolio, which has lessened over time due to the run-off of the portfolio.

BMO's PCL measured as a percentage of loans and acceptances has generally been relatively stable, with some quarter-to-quarter variability. The decrease in the last two quarters was due to lower new specific provisions, after experiencing increases in the second and third quarters of 2016 primarily due to higher oil and gas provisions.

The effective income tax rate can vary, as it depends on the timing of resolution of certain tax matters, recoveries of prior periods' income taxes and the relative proportion of earnings attributable to the different jurisdictions in which we operate.

Adjusted results in this Summary Quarterly Earnings Trends section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Caution

This Summary Quarterly Earnings Trends section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Balance Sheet**

Total assets of \$692.4 billion at January 31, 2017, increased \$4.4 billion from October 31, 2016. There was an \$8.7 billion decrease as a result of the weaker U.S. dollar, \$4.2 billion of which was in loans, excluding the impact on derivative financial assets. Derivative financial assets decreased \$9.0 billion and derivative financial liabilities decreased \$6.5 billion due to the decrease in the fair value of interest rate and foreign exchange contracts.

The following discussion excludes changes due to the weaker U.S. dollar. Securities borrowed or purchased under resale agreements increased \$13.1 billion, driven by client activities in BMO Capital Markets. Cash and cash equivalents and interest bearing deposits with banks increased \$5.1 billion primarily due to higher balances held with the central banks. Securities increased by \$3.6 billion primarily due to higher trading securities in BMO Capital Markets. Other assets, excluding derivative financial assets, increased \$1.5 billion. The above increases were partially offset by a \$1.2 billion decrease in net loans as business growth in business and government loans and residential mortgages was more than offset by the sale of a portion of the U.S. indirect auto loan portfolio included in consumer instalment and other personal loans.

Liabilities increased \$4.3 billion from October 31, 2016. There was an \$8.3 billion decrease as a result of the weaker U.S. dollar, excluding the impact on derivative financial liabilities. Derivative financial liabilities decreased \$6.5 billion as discussed above.

The following discussion excludes changes due to the weaker U.S. dollar. Securities lent or sold under repurchase agreements increased \$13.6 billion due to client activities in BMO Capital Markets. Deposits increased \$10.5 billion, reflecting higher levels of wholesale and customer deposits, with a \$10.8 billion increase in business and government deposits and a \$2.7 billion increase in deposits by individuals, partially offset by a \$3.0 billion decrease in deposits by banks. Acceptances increased by \$0.6 billion. The above increases were partially offset by a \$2.9 billion decrease in securities sold and not yet purchased and a \$2.6 billion decrease in other liabilities.

Total equity increased \$0.2 billion from October 31, 2016, driven by a \$0.9 billion increase in retained earnings and a \$0.3 billion increase in common shares, partially offset by a \$1.0 billion decrease in accumulated other comprehensive income. Accumulated other comprehensive income decreased primarily due to an accumulated other comprehensive income on translation of net foreign operations decrease of \$0.7 billion, net of hedging impacts, primarily due to the weaker U.S. dollar.

Contractual obligations by year of maturity are outlined in Note 15 to the unaudited interim consolidated financial statements.

#### **Transactions with Related Parties**

In the ordinary course of business, we provide banking services to our key management personnel on the same terms that we offer to our preferred customers for those services. Key management personnel are defined as those persons having authority and responsibility for planning, directing and/or controlling the activities of an entity, being the directors and most senior executives of the bank. We provide banking services to our joint ventures and equity-accounted investees on the same terms offered to our customers for these services.

The bank's policies and procedures for related party transactions did not materially change from October 31, 2016, as described in Note 28 to the audited consolidated financial statements on page 201 of BMO's 2016 Annual Report.

#### **Off-Balance Sheet Arrangements**

BMO enters into a number of off-balance sheet arrangements in the normal course of operations. The most significant of these are Credit Instruments, Structured Entities and Guarantees, which are described on page 78 of BMO's 2016 Annual Report. We consolidate all of our Structured Entities, except for our Canadian customer securitization vehicles, structured finance vehicles, certain capital and funding vehicles and various BMO managed and non-managed investment funds. There have been no changes of substance during the quarter ended January 31, 2017.

#### Accounting Policies and Critical Accounting Estimates

Significant accounting policies are described in our 2016 annual MD&A and in the notes to our audited consolidated financial statements for the year ended October 31, 2016 and in Note 1 to the unaudited interim consolidated financial statements for the quarter ended January 31, 2017, together with a discussion of certain accounting estimates that are considered particularly important as they require management to make significant judgments, some of which relate to matters that are inherently uncertain. Readers are encouraged to review that discussion on pages 113 to 115 and 145 to 147 in BMO's 2016 Annual Report.

#### **Future Changes in Accounting Policies**

BMO monitors the potential changes proposed by the International Accounting Standards Board (IASB), and analyzes the effect that changes in the standards may have on BMO's financial reporting and accounting policies. New standards and amendments to existing standards, which are effective for the bank in the future, can be found on pages 115 to 117 and in Note 1 to the audited annual consolidated financial statements on pages 147 to 148 of BMO's 2016 Annual Report, and in Note 1 to the unaudited interim consolidated financial statements for the quarter ended January 31, 2017. The most significant standard is the adoption of IFRS 9 Financial Instruments (IFRS 9) which is effective for BMO on November 1, 2017. The impact of this standard and implementation approach is provided in Note 1 to the unaudited interim consolidated financial statements for the quarter ended January 31, 2017. IFRS 9 addresses impairment, classification and measurement, and hedge accounting.

#### **Select Financial Instruments**

Pages 77 to 78 of BMO's 2016 Annual Report provide enhanced disclosure relating to select financial instruments that, commencing in 2008 and based on subsequent assessments, markets regard as carrying higher risk, including information on sectors of interest: oil and gas and mining. BMO's oil and gas outstanding loans continue to be approximately 2% and loans in respect of the mining sector continue to be less than 1% of total loans. Readers are encouraged to review that disclosure to assist in understanding the nature and extent of BMO's exposures.

The Financial Stability Board (FSB) issued a report encouraging enhanced disclosure related to financial instruments that market participants had come to regard as carrying higher risk. An index of where the disclosures recommended by the Enhanced Disclosure Task Force (EDTF) of the FSB are located is provided on our website at www.bmo.com/investorrelations.

We follow a practice of reporting on significant changes in select financial instruments since year end, if any, in our interim MD&A. There have been no changes of substance from the disclosure in our 2016 Annual Report.

#### Disclosure for Domestic Systemically Important Banks (D-SIBs)

In March 2013, OSFI issued guidance designating the six largest Canadian banks, including BMO, as domestic systemically important banks. None of the Canadian banks are designated as global systemically important banks (G-SIBs).

As a D-SIB, OSFI requires that we disclose on an annual basis the 12 indicators utilized in the G-SIBs assessment methodology. These indicators measure the impact a bank's failure would have on the global financial system and wider economy. The indicators reflect the size of banks, their interconnectedness, the lack of alternative infrastructure for services banks provide, their global activity and complexity. The methodology is outlined in the July 2013 paper, *Global systemically important banks: updated assessment methodology and the higher loss absorbency requirement*, issued by the BCBS. As required under the methodology, the indicators are calculated based on specific instructions issued by the BCBS; and as a result, the measures used may not be based on the most recent version of Basel III. Therefore values may not be consistent with other measures used in this report.

Indicator values have been reported based on regulatory requirements for consolidation and therefore insurance and other non-banking information is only included insofar as it is included in the regulatory consolidation of the group. This level of consolidation differs from that used in the consolidated financial statements. Therefore, results may not be comparable to other disclosures in this report.

Assets under custody were higher due to an increase in our U.S. dollar safekeeping portfolio and new issuances. Payments activity increased due to higher levels of activity in U.S. dollar transactions

#### Disclosure for Domestic Systemically Important Banks (D-SIBs) (Canadian \$ in millions)

Table 17

As at October 31

Section	Indicators	2016	2015
A. Cross-jurisdictional activity	1. Cross-jurisdictional claims	291,485	286,603
	2. Cross-jurisdictional liabilities	262,884	275,723
B. Size	3. Total exposures as defined for use in the Basel III leverage ratio	762,779	707,965
C. Interconnectedness	4. Intra-financial system assets	120,153	126,519
	5. Intra-financial system liabilities	64,217	64,631
	6. Securities outstanding	210,910	212,045
D. Substitutability / financial institution infrastructure	7. Payments activity (1)	28,158,089	25,665,129
	8. Assets under custody	184,887	149,645
	9. Underwritten transactions in debt and equity markets	49,176	46,229
E. Complexity	10. Notional amount of over-the-counter (OTC) derivatives	4,259,557	4,389,302
	11. Trading and available-for-sale securities	38,176	23,643
	12. Level 3 assets	1,872	1,964

<sup>(1)</sup> Includes intercompany transactions that are cleared through a correspondent bank.

#### Other Regulatory Developments

We continue to monitor and prepare for regulatory developments, including those referenced elsewhere in this Report to Shareholders. For a comprehensive discussion of regulatory developments, see the Enterprise-Wide Capital Management section starting on page 70, the Liquidity and Funding Risk section starting on page 100, and the Legal and Regulatory Risk section starting on page 110 of BMO's 2016 Annual Report.

## **Risk Management**

Our risk management policies and processes to measure, monitor and control credit and counterparty, market, liquidity and funding, operational, model, legal and regulatory, business, strategic, environmental and social and reputation risk have not changed significantly from those outlined in the Enterprise-Wide Risk Management section on pages 79 to 112 of BMO's 2016 annual MD&A.

#### **Market Risk**

#### Linkages between Balance Sheet Items and Market Risk Disclosures

Table 18 below presents items reported in our Consolidated Balance Sheet that are subject to market risk, comprised of balances that are subject to either traded risk or non-traded risk measurement techniques.

## Linkages Between Balance Sheet Items and Market Risk Disclosures

Table 18

		As at Januar	y 31, 2017		As at October 31, 2016				_
	Consolidated -	d Subject to market risk Not subject Consolidated –		Subject to market risk Not subject		Not subject	Main risk factors for		
(Canadian \$ in millions)	Balance Sheet	Traded risk (1)	Non-traded risk (2)	to market risk	Balance Sheet	Traded risk (1)	Non-traded risk (2)	to market risk	
Assets Subject to Market Risk									
Cash and cash equivalents	34,079	-	34,079	-	31,653	-	31,653	-	Interest rate
Interest bearing deposits with banks	5,888	-	5,888	-	4,449	258	4,191	-	Interest rate
Securities									
Trading	87,544	79,541	8,003	-	84,458	76,297	8,161	-	Interest rate, credit spread, equity
Available-for-sale	54,358	-	54,358	-	55,663	-	55,663	-	Interest rate, credit spread
Held-to-maturity	8,982	-	8,982	-	8,965	-	8,965	-	Interest rate
Other	895	-	895	-	899	-	899	-	Equity
Securities borrowed or purchased									
under resale agreements	78,753	-	78,753	-	66,646	-	66,646	-	Interest rate
Loans (net of allowance	•		-		•				
for credit losses)	353,388	-	353,388	-	358,730	-	358,730	-	Interest rate, foreign exchange
Derivative instruments	30,161	28,764	1,397	-	39,183	37,571	1,612	-	Interest rate, foreign exchange
Customer's liabilities									
under acceptances	13,588	-	13,588	-	13,021	-	13,021	-	Interest rate
Other assets	24,748	-	9,568	15,180	24,268	-	9,149	15,119	Interest rate
Total Assets	692,384	108,305	568,899	15,180	687,935	114,126	558,690	15,119	
Liabilities Subject to Market Risk									
Deposits	476,949	11,799	465,150	-	473,372	11,604	461,768	-	Interest rate, foreign exchange
Derivative instruments	31,770	29,239	2,531	-	38,227	36,132	2,095	-	Interest rate, foreign exchange
Acceptances	13,588	-	13,588	-	13,021	-	13,021	-	Interest rate
Securities sold but not yet									
purchased	21,965	21,965	-	-	25,106	25,106	-	-	
Securities lent or sold under									
repurchase agreements	53,500	-	53,500	-	40,718	-	40,718	-	Interest rate
Other liabilities	47,761	-	47,427	334	50,724	-	50,401	323	Interest rate
Subordinated debt	4,370		4,370	-	4,439		4,439		Interest rate
Total Liabilities	649,903	63,003	586,566	334	645,607	72,842	572,442	323	

<sup>(1)</sup> Primarily comprised of BMO's balance sheet items that are subject to the trading and underwriting risk management framework and fair valued through profit or loss.

<sup>(2)</sup> Primarily comprised of BMO's balance sheet items that are subject to the structural balance sheet and insurance risk management framework, or are available-for-sale securities.

#### Trading, Underwriting and Non-Trading (Structural) Market Risk

Total Trading Value at Risk (VaR) decreased quarter over quarter primarily from reduced interest rate and foreign exchange exposures, as well as the recent impact of less volatile historical data used for the VaR calculation, partially offset by a reduced diversification effect. Total Trading Stressed VaR also decreased quarter over quarter driven primarily from reduced equity exposure.

There were no significant changes in our structural market risk management framework during the quarter.

Structural economic value exposure to rising interest rates primarily reflects a lower market value for fixed-rate loans. Structural economic value sensitivity to falling interest rates primarily reflects the impact of a higher market value for fixed rate loans and minimum modelled client deposit rates. Structural economic exposure to rising interest rates increased relative to October 31, 2016 primarily because deposit pricing is modeled to be more rate-sensitive at higher rate levels following the increase in market rates in the quarter. Structural economic benefit to falling interest rates relative to October 31, 2016 increased due to the greater extent to which interest rates can now fall. Structural earnings sensitivity quantifies the potential impact of interest rate changes on structural balance sheet revenues over the next twelve months. Structural earnings exposure to falling interest rates primarily reflects the risk of fixed- and floating-rate loans repricing at lower rates and the more limited ability to reduce deposit pricing as rates fall. Canadian and U.S. long-term and U.S. short-term interest rates increased in the first quarter. This resulted in higher earnings exposure to falling rates because interest rates can now fall further than they could previously. Structural earnings benefit to rising interest rates primarily reflects the benefit of widening deposit spreads as interest rates rise. The structural earnings benefit to rising interest rates increased relative to October 31, 2016 primarily owing to higher short-term asset sensitivity over the quarter.

BMO's market risk management practices and key measures are outlined on pages 95 to 99 of BMO's 2016 Annual Report.

### Total Trading Value at Risk (VaR) Summary (1)

Table 19

		For the quarter ended Ja	nuary 31, 2017		As at October 31, 2016	As at January 31, 2016
(Pre-tax Canadian \$ equivalent in millions)	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity VaR	(1.1)	(1.1)	(1.7)	(0.7)	(0.7)	(0.5)
Equity VaR	(4.3)	(3.5)	(6.4)	(2.4)	(4.5)	(5.9)
Foreign exchange VaR	(0.3)	(1.2)	(3.1)	(0.3)	(1.8)	(0.7)
Interest rate VaR	(7.5)	(8.9)	(11.4)	(6.7)	(10.3)	(8.8)
Credit VaR	(2.0)	(2.2)	(3.1)	(1.5)	(2.0)	(4.0)
Diversification	7.5	8.6	nm	nm	9.3	8.4
Total Trading VaR	(7.7)	(8.3)	(10.0)	(6.4)	(10.0)	(11.5)

<sup>(1)</sup> One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers.

#### Total Trading Stressed Value at Risk (SVaR) Summary (1) (2)

Table 20

<u>-</u>		For the quarter ended J	anuary 31, 2017		As at October 31, 2016	As at January 31, 2016
(Pre-tax Canadian \$ equivalent in millions)	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity SVaR	(2.1)	(2.5)	(3.8)	(1.4)	(1.4)	(1.0)
Equity SVaR	(9.6)	(12.9)	(19.3)	(9.6)	(18.7)	(10.4)
Foreign exchange SVaR	(0.3)	(1.9)	(3.8)	(0.3)	(3.2)	(1.4)
Interest rate SVaR	(22.4)	(22.8)	(25.1)	(18.9)	(23.1)	(12.7)
Credit SVaR	(7.0)	(8.0)	(9.9)	(6.9)	(6.5)	(9.0)
Diversification	23.1	26.0	nm	nm	25.8	17.1
Total Trading SVaR	(18.3)	(22.1)	(27.3)	(17.6)	(27.1)	(17.4)

<sup>(1)</sup> One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers

#### Structural Balance Sheet Earnings and Value Sensitivity to Changes in Interest Rates (1) (2) (3) (4)

Table 21

	Economic value sensitivity (Pre-tax) Earnings sensitivity over the next 12 month					
(Canadian \$ equivalent in millions)	January 31, 2017	October 31, 2016	January 31, 2016	January 31, 2017	October 31, 2016	January 31, 2016
100 basis point increase	(959.8)	(680.2)	(395.8)	162.6	149.0	197.3
100 basis point decrease	280.4	7.3	(227.9)	(292.2)	(168.9)	(196.6)

<sup>(1)</sup> Earnings and value sensitivities to falling interest rates assume Canadian and U.S. central banks do not decrease overnight interest rates below nil. The scenarios with decreasing interest rates therefore limit the decrease in both Canadian and U.S. short-term interest rates to 50 and 75 basis points for shorter terms respectively. (2016 – 50 basis points for both CAD and U.S.) Longer-term interest rates do not decrease below the assumed level of short-term interest rates.

nm - not meaningful

<sup>(2)</sup> Stressed VaR is produced weekly.

nm - not meaningful

<sup>(2)</sup> Certain non-trading AFS holdings are managed under the bank's trading risk framework.

<sup>(3)</sup> Losses are in brackets and benefits are presented as positive numbers.

<sup>(4)</sup> For BMO's Insurance businesses, a 100 basis point increase in interest rates at January 31, 2017, results in an increase in earnings before tax of \$77 million and an increase in economic value before tax of \$503 million (\$90 million and \$623 million, respectively, at October 31, 2016). A 100 basis point decrease in interest rates at January 31, 2017, results in a decrease in earnings before tax of \$76 million and a decrease in economic value before tax of \$601 million (\$87 million and \$744 million, respectively, at October 31, 2016). These impacts are not reflected in the table above.

#### Liquidity and Funding Risk

Liquidity and funding risk is managed under a robust risk management framework. There were no material changes in the framework during the quarter.

BMO's liquid assets are primarily held in our trading businesses, as well as in supplemental liquidity pools that are maintained for contingent liquidity risk management purposes. Liquid assets include unencumbered, high-quality assets that are marketable, can be pledged as security for borrowings and can be converted to cash in a time frame that meets our liquidity and funding requirements. BMO's liquid assets are summarized in Table 22.

In the ordinary course of business, BMO may encumber a portion of cash and securities holdings as collateral in support of trading activities and our participation in clearing and payment systems in Canada and abroad. In addition, BMO may receive liquid assets as collateral and may re-pledge these assets in exchange for cash or as collateral in support of trading activities. Net unencumbered liquid assets, defined as on-balance sheet assets such as BMO-owned cash and securities and securities borrowed or purchased under resale agreements, plus other off-balance sheet eligible collateral received, less collateral encumbered, totalled \$208.0 billion at January 31, 2017, compared with \$197.7 billion at October 31, 2016. The increase in unencumbered liquid assets was primarily due to higher cash and security balances. Net unencumbered liquid assets are primarily held at the parent bank level, at our U.S. legal entity BMO Harris Bank, and in our broker/dealer operations. In addition to liquid assets, BMO has access to the Bank of Canada's lending assistance programs, the Federal Reserve Bank discount window in the United States and European Central Bank standby liquidity facilities. We do not consider central bank facilities to be a source of available liquidity when assessing the strength of BMO's liquidity position.

In addition to cash and securities holdings, BMO may also pledge other assets, including mortgages and loans, to raise long-term secured funding. Table 23 provides a summary of total encumbered and unencumbered assets.

Liquid Assets						Table 22
		As at January 31, 2017				
(Canadian \$ in millions)	Carrying value/on balance sheet assets (1)	Other cash & securities received	Total gross assets (2)	Encumbered assets	Net unencumbered assets (3)	Net unencumbered assets (3)
Cash and cash equivalents	34,079	-	34,079	1,709	32,370	29,696
Deposits with other banks	5,888	-	5,888	-	5,888	4,449
Securities and securities borrowed or purchased under resale agreements						
Sovereigns / Central banks / Multilateral development banks	128,998	18,072	147,070	83,421	63,649	58,365
Mortgage-backed securities and collateralized mortgage obligations	20,364	1,268	21,632	4,057	17,575	19,746
Corporate debt	20,041	8,070	28,111	3,724	24,387	23,855
Corporate equity	61,129	18,755	79,884	37,091	42,793	41,175
Total securities and securities borrowed or purchased under						
resale agreements	230,532	46,165	276,697	128,293	148,404	143,141
NHA mortgage-backed securities (reported as loans at amortized cost) (4)	23,478	-	23,478	2,164	21,314	20,436
Total liquid assets	293,977	46,165	340,142	132,166	207,976	197,722
Other eligible assets at central banks (not included above) (5)	64,198	-	64,198	405	63,793	109,258
Undrawn credit lines granted by central banks	-	-	-	-	-	-
Total liquid assets and other sources	358,175	46,165	404,340	132,571	271,769	306,980

- (1) The carrying values outlined in this table are consistent with the carrying values reported in BMO's balance sheet as at January 31, 2017.
- (2) Gross assets include on-balance sheet and off-balance sheet assets.
- (3) Net unencumbered liquid assets are defined as on-balance sheet assets, such as BMO-owned cash and securities and securities borrowed or purchased under resale agreements, plus other off-balance sheet eliquible collateral received, less encumbered assets.
- (4) Under IFRS, NHA mortgage-backed securities that include mortgages owned by BMO as the underlying collateral are classified as loans. Unencumbered NHA mortgage-backed securities have liquidity value and are included as liquid assets under BMO's Liquidity and Funding Management Framework. This amount is shown as a separate line item, NHA mortgage-backed securities.
- (5) Represents loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available for pledging as collateral do not include other sources of additional liquidity that may be realized from the loan portfolio, including incremental securitization, covered bond issuances and Federal Home Loan Bank (FHLB) advances. Other eligible assets at central banks decreased in Q1 2017 as a result of a change in eligible loan collateral that is accepted by the Bank of Canada.

		Encum	bered (2)	Net unenco	umbered
As at January 31, 2017	Total gross assets (1)	Pledged as collateral	Other encumbered	Other unencumbered (3)	Available as collateral (4)
Cash and deposits with other banks	39,967	-	1,709	12	38,246
Securities (5)	300,175	106,328	24,129	8,821	160,897
Loans	329,910	56,351	405	209,361	63,793
Other assets					
Derivative instruments	30,161	-	-	30,161	-
Customers' liability under acceptances	13,588	-	-	13,588	-
Premises and equipment	2,062	-	-	2,062	-
Goodwill	6,235	-	-	6,235	-
Intangible assets	2,151	-	-	2,151	-
Current tax assets	1,329	-	-	1,329	-
Deferred tax assets	2,934	-	-	2,934	-
Other assets	10,037	-	-	10,037	-
Total other assets	68,497	-	-	68,497	-
Total assets	738,549	162,679	26,243	286,691	262,936

		Encum	bered (2)	Net unencu	ımbered
As at October 31, 2016	Total gross assets (1)	Pledged as collateral	Other encumbered	Other unencumbered (3)	Available as collateral (4)
Cash and deposits with other banks	36,102	-	1,957	11	34,134
Securities (5)	286,783	95,584	27,622	9,075	154,502
Loans	335,778	57,308	398	168,814	109,258
Other assets					
Derivative instruments	39,183	-	-	39,183	-
Customers' liability under acceptances	13,021	-	-	13,021	-
Premises and equipment	2,147	-	-	2,147	-
Goodwill	6,381	-	-	6,381	-
Intangible assets	2,178	-	-	2,178	-
Current tax assets	906	-	-	906	-
Deferred tax assets	3,101	-	-	3,101	-
Other assets	9,555	-	-	9,555	-
Total other assets	76,472	-	-	76,472	-
Total assets	735,135	152,892	29,977	254,372	297,894

- (1) Gross assets include on-balance sheet and off-balance sheet assets.
- (2) Pledged as collateral refers to the portion of on-balance sheet assets and other cash and securities that is pledged through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks and requirements associated with participation in clearing houses and payment systems. Other encumbered assets include assets that are restricted for legal or other reasons, such as restricted cash and short sales.
- (3) Other unencumbered assets include select liquid asset holdings that management believes are not readily available to support BMO's liquidity requirements. These include cash and securities of \$8.8 billion as at January 31, 2017, which include securities held at BMO's insurance subsidiary, significant equity investments, and certain investments held at our merchant banking business. Other unencumbered assets also include mortgages and loans that may be securitized to access secured funding.
- (4) Loans included as available as collateral represent loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available for pledging as collateral do not include other sources of additional liquidity that may be realized from the loan portfolio, including incremental securitization, covered bond issuances and FHLB advances.
- (5) Includes securities, securities borrowed or purchased under resale agreements and NHA mortgage-backed securities (reported as loans at amortized cost)

BMO's Liquidity Coverage Ratio (LCR) is summarized in Table 24. The average daily LCR for the quarter ended January 31, 2017 is 131%. The LCR is calculated on a daily basis as the ratio of the stock of High-Quality Liquid Assets (HQLA) to total net stressed cash outflows over the next 30 calendar days. The average LCR ratio is unchanged from last quarter. While banks are required to maintain an LCR greater than 100% in normal conditions, banks are also expected to be able to utilize HQLA in a period of stress, which may result in an LCR of less than 100% during that period. BMO's HQLA are primarily comprised of cash, highly-rated debt issued or backed by governments, highly-rated covered bonds and non-financial corporate debt and non-financial equities that are part of a major stock index. Net cash flows include outflows from deposits, secured and unsecured wholesale funding, commitments and potential collateral requirements offset by permitted inflows from loans, securities lending activities and other non-HQLA debt maturing over a 30-day horizon. OSFI prescribed weights are applied to cash flows and HQLA to arrive at the weighted values and the LCR. The LCR is only one measure of a bank's liquidity position and does not fully capture all of the bank's liquid assets or the funding alternatives that may be available in a period of stress. BMO's total liquid assets are shown in Table 22.

Additional information on Liquidity and Funding Risk Governance can be found starting on page 100 of BMO's 2016 Annual Report.

Liquidity Coverage Ratio		Table 24
(Canadian \$ in billions, except as noted) For the quarter ended January 31, 2017	Total unweighted value (average) (1) (2)	Total weighted value (average) (2) (3)
High-Quality Liquid Assets		
Total high-quality liquid assets (HQLA)	*	134.4
Cash Outflows		
Retail deposits and deposits from small business customers, of which:	160.3	10.0
Stable deposits	86.8	2.6
Less stable deposits	73.5	7.4
Unsecured wholesale funding, of which:	143.2	81.6
Operational deposits (all counterparties) and deposits in networks of cooperative banks	52.7	13.0
Non-operational deposits (all counterparties)	62.1	40.2
Unsecured debt	28.4	28.4
Secured wholesale funding	*	17.6
Additional requirements, of which:	132.4	27.6
Outflows related to derivatives exposures and other collateral requirements	13.0	5.4
Outflows related to loss of funding on debt products	4.1	4.1
Credit and liquidity facilities	115.3	18.1
Other contractual funding obligations	0.9	-
Other contingent funding obligations	308.8	4.8
Total cash outflows	*	141.6
Cash Inflows		
Secured lending (e.g. reverse repos)	114.5	19.1
Inflows from fully performing exposures	11.9	9.1
Other cash inflows	10.4	10.4
Total cash inflows	136.8	38.6

	Total adjusted value (4)
Total HQLA	134.4
Total net cash outflows	103.0
Liquidity Coverage Ratio (%)	131

For the quarter ended October 31, 2016	Total adjusted value (4)
Total HQLA	132.3
Total net cash outflows	100.7
Liquidity Coverage Ratio (%)	131

<sup>\*</sup> Disclosure is not required under the LCR disclosure standard.

- (1) Unweighted values are calculated at market value (for HQLA) or as outstanding balances maturing or callable within 30 days (for inflows and outflows).
- (2) Values are calculated based on the simple average of the daily LCR over 62 business days in Q1 2017. The LCR in prior periods is based on month-end values in the quarter.
- (3) Weighted values are calculated after the application of the weights prescribed under the OSFI Liquidity Adequacy Requirements (LAR) Guideline for HQLA and cash inflows and outflows.
- (4) Adjusted values are calculated based on total weighted values after applicable caps as defined by the LAR Guideline.

## **Funding Strategy**

Our funding philosophy requires that secured and unsecured wholesale funding used to support loans and less liquid assets must be of a term (typically maturing in two to ten years) which will support the effective term to maturity of these assets. Wholesale secured and unsecured funding for liquid trading assets is largely shorter term (maturing in one year or less), is aligned with the liquidity of the assets being funded, and is subject to limits on aggregate maturities that are permitted across different time periods. Supplemental liquidity pools are funded with a mix of wholesale term funding.

BMO maintains a large and stable base of customer deposits that, in combination with our strong capital base, is a source of strength. It supports the maintenance of a sound liquidity position and reduces our reliance on wholesale funding. Customer deposits totalled \$286.2 billion at January 31, 2017, up from \$285.4 billion at October 31, 2016, primarily due to deposit growth. BMO also receives deposits in support of certain trading activities, receives non-marketable deposits from corporate and institutional customers and issues retail structured notes. These deposits and notes totalled \$48.6 billion as at January 31, 2017.

Total wholesale funding outstanding, largely consisting of negotiable marketable securities, was \$174.4 billion at January 31, 2017, with \$50.1 billion sourced as secured funding and \$124.3 billion sourced as unsecured funding. Wholesale funding outstanding increased from \$170.3 billion at October 31, 2016, primarily due to wholesale funding issuances. The mix and maturities of BMO's wholesale term funding are outlined in Table 25. Additional information on deposit maturities can be found in Note 15 of the unaudited interim consolidated financial statements. BMO maintains a sizeable portfolio of unencumbered liquid assets, totalling \$208.0 billion as at January 31, 2017, that can be monetized to meet potential funding requirements, as described on page 26.

Diversification of our wholesale funding sources is an important part of our overall liquidity management strategy. BMO's wholesale funding activities are well-diversified by jurisdiction, currency, investor segment, instrument and maturity profile. BMO maintains ready access to long-term wholesale funding through various borrowing programs, including a European Note Issuance Program, Canadian, Australian and U.S. Medium-Term Note programs, Canadian and U.S. mortgage securitizations, Canadian credit card and home equity line of credit securitizations, covered bonds and Canadian and U.S. senior unsecured deposits.

BMO's wholesale funding plan seeks to ensure sufficient funding capacity is available to execute business strategies. The funding plan considers expected maturities, as well as asset and liability growth projected for our businesses in our forecasting and planning process, and assesses funding needs in relation to available potential funding sources. The funding plan is reviewed annually by the Risk Review Committee and is regularly updated during the year to incorporate actual results and updated forecast information.

Wholesale Funding Maturities (Canadian \$ in r	millions) (1)							Table 25
As at January 31, 2017	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	Subtotal less than 1 year	1 to 2 years	Over 2 years	Tota
Deposits from banks	3,155	331	4	-	3,490	-	129	3,619
Certificates of deposit and commercial paper	9,425	25,306	16,729	12,884	64,344	1,728	-	66,072
Bearer deposit notes	556	2,003	1,463	689	4,711	-	-	4,711
Asset-backed commercial paper (ABCP)	1,518	2,077	342	-	3,937	-	-	3,937
Senior unsecured medium-term notes	-	600	4,272	4,166	9,038	11,129	21,823	41,990
Senior unsecured structured notes (2)	-	-	-	7	7	34	2,546	2,587
Covered bonds and securitizations								
Mortgage and HELOC securitizations	-	430	650	1,422	2,502	3,007	12,099	17,608
Covered bonds	-	-	-	532	532	2,107	16,008	18,647
Credit card securitizations	-	77	-	54	131	1,678	2,410	4,219
Subordinated debt (3)	100	-	-	-	100	-	5,225	5,32
Other (4)	-	650	-	4,551	5,201	488	-	5,689
Total	14,754	31,474	23,460	24,305	93,993	20,171	60,240	174,40
Of which:								
Secured	1,518	3,234	992	6,559	12,303	7,280	30,517	50,100
Unsecured	13,236	28,240	22,468	17,746	81,690	12,891	29,723	124,304
Total (5)	14,754	31,474	23,460	24,305	93,993	20,171	60,240	174,40

- (1) Wholesale unsecured funding primarily includes funding raised through the issuance of marketable, negotiable instruments. Wholesale funding excludes repo transactions and bankers' acceptances, which are disclosed in the contractual maturity table in Note 15 of the unaudited interim consolidated financial statements, and excludes ABCP issued by certain ABCP conduits that is not consolidated for financial reporting purposes.
- (2) Primarily issued to institutional investors.
- (3) Includes certain subordinated debt instruments reported as deposits or other liabilities for accounting purposes. Subordinated debt is reported in this table in accordance with recommended Enhanced Disclosure Task Force disclosures.
- (4) Refers to Federal Home Loan Bank (FHLB) advances.
- (5) Total wholesale funding consists of Canadian-dollar-denominated funding of \$53.8 billion and U.S.-dollar and other foreign-denominated funding of \$120.6 billion as at January 31, 2017.

#### **Credit Rating**

The credit ratings assigned to BMO's short-term and senior long-term debt securities by external rating agencies are important in the raising of both capital and funding to support our business operations. Maintaining strong credit ratings allows us to access capital markets at competitive pricing levels. Should our credit ratings experience a downgrade, our costs of funding would likely increase significantly and our access to funding and capital through capital markets could be reduced. A material downgrade of our ratings could also have other consequences, including those set out in Note 8 on page 161 of BMO's 2016 Annual Report.

The credit ratings assigned to BMO's senior debt by rating agencies are indicative of high-grade, high-quality issues. Standard & Poor's (S&P) and Fitch have a stable outlook. Moody's and DBRS have a negative outlook pending further details on the government's approach to implementing a bail-in regime for Canada's domestic systemically important banks.

We are required to deliver collateral to certain counterparties in the event of a downgrade to our current credit rating. The incremental collateral required is based on mark-to-market exposure, collateral valuations, and collateral threshold arrangements, as applicable. As at January 31, 2017, the bank would be required to provide additional collateral to counterparties totalling \$133 million, \$358 million and \$497 million under a one-notch, two-notch and three-notch downgrade, respectively.

## **European Exposures**

BMO's European exposures were disclosed and discussed on pages 93 and 94 of BMO's 2016 Annual Report. Our exposure to European countries, as at January 31, 2017, is set out in the tables that follow. Our net portfolio exposures are summarized in Tables 26 and 27 for funded lending, securities (inclusive of credit default swaps (CDS) activity), repo-style transactions and derivatives.

## **European Exposure by Country and Counterparty** (1) (Canadian \$ in millions)

Table 26

As at January 31, 2017

	Funded lending (2)		Securi	ties (3)(4)		Repo	Total Net			
Country	Total	Bank	Corporate	Sovereign	Total	Bank	Corporate	Sovereign	Total	Exposure
GIIPS										
Greece	-	-	-	-	-	-	-	-	-	-
Ireland (7)	24	-	-	-	-	246	19	-	265	289
Italy	1	-	-	-	-	-	2	-	2	3
Portugal	-	-	-	-	-	-	-	-	-	-
Spain	48	-	-	-	-	2	-	-	2	50
Total – GIIPS	73	-	-	-	-	248	21	-	269	342
Eurozone (excluding GIIPS)	_									· -
France	89	113	-	99	212	375	-	2	377	678
Germany	132	26	55	890	971	44	3	14	61	1,164
Netherlands	485	309	17	131	457	10	20	-	30	972
Other (8)	217	-	1	185	186	3	24	1	28	431
Total – Eurozone (excluding GIIPS)	923	448	73	1,305	1,826	432	47	17	496	3,245
Rest of Europe										
Denmark	14	285	-	190	475	2	-	-	2	491
Norway	130	486	1	-	487	1	-	1	2	619
Sweden	65	97	-	239	336	4	-	-	4	405
United Kingdom	461	83	71	306	460	434	60	25	519	1,440
Other (8)	125	-	-	-	-	8	15	-	23	148
Total – Rest of Europe	795	951	72	735	1,758	449	75	26	550	3,103
Total – All of Europe (9)	1,791	1,399	145	2,040	3,584	1,129	143	43	1,315	6,690

As at October 31, 2016

	Funded lending (2)	unded lending (2) Securities (3)						Repo-style transactions and derivatives (5)(6)				
Country	Total	Bank	Corporate	Sovereign	Total	Bank	Corporate	Sovereign	Total	Total Net Exposure		
Total – GIIPS	78	6	-	-	6	302	58	-	360	444		
Total – Eurozone (excluding GIIPS)	1,064	464	48	1,580	2,092	103	84	32	219	3,375		
Total – Rest of Europe	881	1,133	57	605	1,795	1,357	152	9	1,518	4,194		
Total – All of Europe (9)	2,023	1,603	105	2,185	3,893	1,762	294	41	2,097	8,013		

Refer to footnotes in Table 27.

				Lending (2)				
	Funded le	nding as at January	31, 2017	As at January	31, 2017	As at October	31, 2016	
Country	Bank	Corporate	Sovereign	Commitments	Commitments Funded		Funded	
GIIPS								
Greece	-	-	-	-	-	-	-	
Ireland (7)	-	24	-	122	24	126	25	
Italy	1	-	-	1	1	-	-	
Portugal	-	-	-	-	-	-	-	
Spain	44	4	-	90	48	80	53	
Total - GIIPS	45	28	-	213	73	206	78	
Eurozone (excluding GIIPS)								
France	89	-	-	131	89	155	111	
Germany	32	99	1	213	132	207	133	
Netherlands	57	428	-	644	485	661	502	
Other (8)	87	130	-	328	217	436	318	
Total – Eurozone (excluding GIIPS)	265	657	1	1,316	923	1,459	1,064	
Rest of Europe								
Denmark	14	-	-	14	14	11	11	
Norway	39	91	-	224	130	200	135	
Sweden	14	51	-	200	65	202	59	
United Kingdom	65	396	-	880	461	808	543	
Other (8)	4	121	-	218	125	215	133	
Total – Rest of Europe	136	659	-	1,536	795	1,436	881	
Total – All of Europe (9)	446	1,344	1	3,065	1,791	3,101	2,023	

(1) BMO has the following indirect exposures to Europe as at January 31, 2017:

#### Caution

This Risk Management section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

<sup>-</sup> Collateral of €690 million to support trading activity in securities (€33 million from GIPS) and €323 million of cash collateral held.

<sup>-</sup> Guarantees of \$1.1 billion (\$33 million to GIIPS).

<sup>(2)</sup> Funded lending includes loans.

<sup>(3)</sup> Securities include cash products, insurance investments and traded credit.

<sup>(4)</sup> BMO's total net notional CDS exposure (embedded as part of the securities exposure in this table) to Europe was \$197 million, with no net single-name\* CDS exposure to GIIPS countries as at January 31, 2017 (\*includes a net position of \$155 million (bought protection) on a CDS Index, of which 19% is comprised of GIIPS domiciled entities).

<sup>(5)</sup> Repo-style transactions are primarily with bank counterparties for which BMO holds collateral (\$13 billion for Europe as at January 31, 2017).

<sup>(6)</sup> Derivatives amounts are marked-to-market, incorporating transaction netting where master netting agreements with counterparties have been entered into, and collateral offsets for counterparties where a Credit Support Annex is in effect.

<sup>(7)</sup> Does not include Irish subsidiary reserves we are required to maintain with the Irish Central Bank of \$113 million as at January 31, 2017.

<sup>(8)</sup> Includes countries with less than \$300 million net exposure, with \$11 million exposure to the Russian Federation as at January 31, 2017.

<sup>(9)</sup> Of our total net direct exposure to Europe, approximately 59% was to counterparties in countries with a rating of Aaa/AAA from at least one of Moody's and S&P.

# Consolidated Statement of Income

(Unaudited) (Canadian \$ in millions, except as noted)		For the three months ended								
		January 31,		October 31,		July 31,		April 30,		January 31,
Interest, Dividend and Fee Income		2017		2016		2016		2016		2016
Loans	\$	3,301	Ċ	3,231	Ċ	3,193	Ċ	3,085	Ċ	3,066
Securities	,	469	ڔ	437	ڔ	431	ڔ	413	ڔ	423
Deposits with banks		469 54		53		56		53		61
beposits with baliks		3,824		3,721		3.680		3,551		3,550
Interest Expense		3,024		3,721		3,000		3,331		3,330
Deposits		887		826		776		711		689
Subordinated debt		39		39		46		48		46
Other liabilities		368		358		384		372		335
CATEL HOUNTES		1,294		1,223		1,206		1,131		1,070
Net Interest Income		2,530		2,498		2,474		2,420		2,480
Non-Interest Revenue		_,		2,.,0		2,		2,120		2,100
Securities commissions and fees		251		239		229		229		227
Deposit and payment service charges		297		298		285		278		280
Trading revenues		408		310		332		323		227
Lending fees		223		213		221		214		211
Card fees		102		122		127		104		108
Investment management and custodial fees		400		404		380		381		391
Mutual fund revenues		346		341		340		337		346
Underwriting and advisory fees		248		279		198		177		166
Securities gains, other than trading		31		36		6		6		36
Foreign exchange, other than trading		34		48		37		17		60
Insurance revenue		196		233		804		543		443
Investments in associates and joint ventures		243		94		50		(63)		59
Other		96		163		150		135		41
		2,875		2,780		3,159		2,681		2,595
Total Revenue		5,405		5,278		5,633		5,101		5,075
Provision for Credit Losses (Note 3)		173		174		257		201		183
Insurance Claims, Commissions and Changes in Policy Benefit Liabilities		4		79		691		407		366
Non-Interest Expense										
Employee compensation		1,983		1,807		1,767		1,904		1,904
Premises and equipment		607		652		580		605		556
Amortization of intangible assets		119		111		112		110		111
Travel and business development		161		189		146		161		150
Communications		69		71		69		80		74
Business and capital taxes		11		9		7		12		14
Professional fees		124		139		121		125		138
Other		305		345		290		315		323
		3,379		3,323		3,092		3,312		3,270
Income Before Provision for Income Taxes		1,849		1,702		1,593		1,181		1,256
Provision for income taxes		361		357		348		208		188
Net Income	\$	1,488	\$	1,345	\$	1,245	\$	973	\$	1,068
Attributable to:		4				4 2 1 2		.=-		
Bank shareholders		1,487		1,344		1,245		973		1,060
Non-controlling interest in subsidiaries		1 400	Ċ	1 245	ċ	1 2 4 5	Ċ	073	ċ	1.000
Net Income  Foreign Par Share (Coopeding 5) (Note 12)	\$	1,488	\$	1,345	\$	1,245	\$	973	\$	1,068
Earnings Per Share (Canadian \$) (Note 12) Basic	\$	2.23	\$	2.03	Ś	1.87	Ś	1.46	Ś	1.59
	7		7		7		4		7	
Diluted		2.22		2.02		1.86		1.45		1.58

The accompanying notes are an integral part of these interim consolidated financial statements.

## Consolidated Statement of Comprehensive Income

(Unaudited) (Canadian \$ in millions)				For t	the th	ree months end	ed	
		January 31,		October 31,		July 31,	April 30,	January 31,
Net Income	Ś	2017 1,488	ζ	2016 1,345	¢	2016 1,245 \$	2016 973 \$	1,068
Other Comprehensive Income (Loss), net of taxes	· · · · · · · · · · · · · · · · · · ·	1,400	7	1,5-15	7	1,2-13 7	7,3 4	1,000
Items that may be subsequently reclassified to net income								
Net change in unrealized gains (losses) on available-for-sale securities								
Unrealized gains (losses) on available-for-sale securities arising								
during the period (1)		(96)	)	(31)		103	85	(6)
Reclassification to earnings of (gains) in the period (2)		(5)		(6)		(2)	(3)	(17)
3 (5 ) . ( )		(101)	)	(37)		101	82	(23)
Net change in unrealized gains (losses) on cash flow hedges		· · · · ·						
Gains (losses) on cash flow hedges arising during the period (3)		(402)	)	(248)		242	(289)	269
Reclassification to earnings of (gains) losses on cash flow hedges (4)		11		11		8	5	(14)
		(391)	)	(237)		250	(284)	255
Net gains (losses) on translation of net foreign operations								
Unrealized gains (losses) on translation of net foreign operations		(782)	)	579		812	(2,801)	1,623
Unrealized gains (losses) on hedges of net foreign operations (5)		96		(90)		(98)	353	(124)
		(686)	)	489		714	(2,448)	1,499
Items that will not be reclassified to net income								
Gains (losses) on remeasurement of pension and other employee								
future benefit plans (6)		241		28		(128)	(153)	(169)
Gains (losses) on remeasurement of own credit risk on financial								
liabilities designated at fair value (7)		(43)	)	(41)		-	(196)	84
		198		(13)		(128)	(349)	(85)
Other Comprehensive Income (Loss), net of taxes		(980)	)	202		937	(2,999)	1,646
Total Comprehensive Income (Loss)	\$	508	\$	1,547	\$	2,182 \$	(2,026) \$	2,714
Attributable to:								
Bank shareholders		507		1,546		2,182	(2,026)	2,706
Non-controlling interest in subsidiaries		1		1		-	-	8
Total Comprehensive Income (Loss)	\$	508	\$	1,547	\$	2,182 \$	(2,026) \$	2,714

<sup>(1)</sup> Net of income tax (provision) recovery of \$55, \$17, \$(45), \$(34), \$(2) for the three months ended.

 $\label{thm:companying} The accompanying notes are an integral part of these interim consolidated financial statements.$ 

<sup>(2)</sup> Net of income tax provision of \$3, \$2, \$0, \$0, \$9 for the three months ended.

<sup>(3)</sup> Net of income tax (provision) recovery of \$164, \$99, \$(95), \$98, \$(106) for the three months ended.

<sup>(4)</sup> Net of income tax provision (recovery) of \$(4), \$(4), \$(4), \$(2), \$4 for the three months ended.

<sup>(5)</sup> Net of income tax (provision) recovery of (35), 32, 33, (118), 43 for the three months ended.

<sup>(6)</sup> Net of income tax (provision) recovery of \$(93), \$(14), \$53, \$55, \$62 for the three months ended.

<sup>(7)</sup> Net of income tax (provision) recovery of \$15, \$15, \$0, \$70, \$(30) for the three months ended.

## Consolidated Balance Sheet

(Unaudited) (Canadian \$ in millions)				As at		
		January 31,	October 31,	July 31,	April 30,	January 31,
		2017	2016	2016	2016	2016
Assets	,	34.070 Ć	21 (52 . Ċ	27.740 ¢	27 111 ¢	30.071
Cash and Cash Equivalents	\$	34,079 \$	31,653 \$	37,748 \$	36,111 \$	38,961
Interest Bearing Deposits with Banks		5,888	4,449	6,486	7,386	7,433
Securities (Note 2)		07.544	0.4.450	01.022	70.040	75 400
Trading Available-for-sale		87,544	84,458	81,023	78,960	75,488
Held-to-maturity		54,358 8,982	55,663 8,965	53,660 8,571	49,690 8,401	52,321 9,325
Other		895	899	1,101	1,145	1,367
Unici		151,779	149,985	144,355	138,196	138,501
s and a promotion of the form of the second		•		•		
Securities Borrowed or Purchased Under Resale Agreements		78,753	66,646	76,112	81,890	83,603
Loans Decidential contracts		112.440	442 277	100 (02	107 7 41	107.034
Residential mortgages Consumer instalment and other personal		112,469	112,277	109,692	106,641	107,026
Credit cards		61,481	64,680 8,101	64,242 8,023	63,831 7,918	65,886 7,896
Businesses and governments		7,888 173,418	175,597	172,334	165,192	166,141
businesses and governments						
Allowance for gradit losses (Note 2)		355,256	360,655	354,291	343,582	346,949
Allowance for credit losses (Note 3)		(1,868)	(1,925)	(1,993)	(1,894)	(1,951
		353,388	358,730	352,298	341,688	344,998
Other Assets		20.444	20.102	20.104	40 505	40.222
Derivative instruments		30,161	39,183	39,194	40,585	49,233
Customers' liability under acceptances Premises and equipment		13,588	13,021	11,835	12,091 2,230	11,345 2,339
Goodwill		2,062 6,235	2,147 6,381	2,257 6,250	2,230 6,149	2,339 6,787
Intangible assets		2,151	2,178	2,178	2,178	2,306
Current tax assets		1,329	906	508	736	735
Deferred tax assets		2,934	3,101	3,115	3,115	3,360
Other		10,037	9,555	9,346	9,103	9,692
		68,497	76,472	74,683	76,187	85,797
Total Assets	\$	692,384 \$	687,935 \$	691,682 \$	681,458 \$	699,293
Liabilities and Equity						
Deposits (Note 7)	\$	<b>476,949</b> \$	473,372 \$	467,846 \$	444,793 \$	470,836
Other Liabilities		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		<u> </u>	
Derivative instruments		31,770	38,227	38,890	45,979	52,619
Acceptances		13,588	13,021	11,835	12,091	11,345
Securities sold but not yet purchased		21,965	25,106	27,092	27,071	24,208
Securities lent or sold under repurchase agreements		53,500	40,718	50,370	59,193	49,670
Securitization and liabilities related to structured entities		21,794	22,377	22,560	22,306	21,289
Current tax liabilities		91	81	33	45	128
					253	248
Deferred tax liabilities		244	242	252		
Deterred tax liabilities Other		244 25,632	242 28,024	252 27,639	26,052	22,076
					26,052 192,990	22,076 181,583
		25,632	28,024	27,639		
Other  Subordinated Debt (Note 7)  Equity		25,632 168,584	28,024 167,796	27,639 178,671	192,990	181,583
Other  Subordinated Debt (Note 7)		25,632 168,584	28,024 167,796	27,639 178,671	192,990	181,583
Other  Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8)		25,632 168,584 4,370 3,840 12,791	28,024 167,796 4,439 3,840 12,539	27,639 178,671 4,461 3,240 12,463	192,990 4,643 3,240 12,370	181,583 5,250 3,240 12,352
Other  Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus		25,632 168,584 4,370 3,840 12,791 303	28,024 167,796 4,439 3,840 12,539 294	27,639 178,671 4,461 3,240 12,463 294	192,990 4,643 3,240 12,370 298	181,583 5,250 3,240 12,352 298
Other  Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus Retained earnings		25,632 168,584 4,370 3,840 12,791 303 22,077	28,024 167,796 4,439 3,840 12,539 294 21,205	27,639 178,671 4,461 3,240 12,463 294 20,456	192,990 4,643 3,240 12,370 298 19,806	181,583 5,250 3,240 12,352 298 19,409
Other  Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus Retained earnings Accumulated other comprehensive income		25,632 168,584 4,370 3,840 12,791 303 22,077 3,446	28,024 167,796 4,439 3,840 12,539 294 21,205 4,426	27,639 178,671 4,461 3,240 12,463 294 20,456 4,224	192,990 4,643 3,240 12,370 298 19,806 3,287	181,583 5,250 3,240 12,352 298 19,409 6,286
Other  Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus Retained earnings Accumulated other comprehensive income Total shareholders' equity		25,632 168,584 4,370 3,840 12,791 303 22,077 3,446 42,457	28,024 167,796 4,439 3,840 12,539 294 21,205 4,426 42,304	27,639 178,671 4,461 3,240 12,463 294 20,456 4,224 40,677	192,990 4,643 3,240 12,370 298 19,806 3,287 39,001	181,583 5,250 3,240 12,352 298 19,409 6,286 41,585
Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus Retained earnings Accumulated other comprehensive income Total shareholders' equity Non-controlling interest in subsidiaries		25,632 168,584 4,370 3,840 12,791 303 22,077 3,446 42,457 24	28,024 167,796 4,439 3,840 12,539 294 21,205 4,426 42,304 24	27,639 178,671 4,461 3,240 12,463 294 20,456 4,224 40,677 27	192,990 4,643 3,240 12,370 298 19,806 3,287 39,001 31	181,583 5,250 3,240 12,352 298 19,409 6,286 41,585 39
Subordinated Debt (Note 7)  Equity Preferred shares (Note 8) Common shares (Note 8) Contributed surplus Retained earnings Accumulated other comprehensive income Total shareholders' equity		25,632 168,584 4,370 3,840 12,791 303 22,077 3,446 42,457	28,024 167,796 4,439 3,840 12,539 294 21,205 4,426 42,304	27,639 178,671 4,461 3,240 12,463 294 20,456 4,224 40,677	192,990 4,643 3,240 12,370 298 19,806 3,287 39,001	181,583 5,250 3,240

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation.

## Consolidated Statement of Changes in Equity

Preferred Shares (Note 8) Balance at beginning of period Balance at End of Period Common Shares (Note 8) Balance at beginning of period Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan	\$	January 31, 2017 3,840 \$	January 31, 2016
Balance at beginning of period Balance at End of Period  Common Shares (Note 8) Balance at beginning of period	\$		
Balance at End of Period  Common Shares (Note 8) Balance at beginning of period	\$	3.840 \$	
Common Shares (Note 8) Balance at beginning of period		2,0-10 7	3,240
Balance at beginning of period		3,840	3,240
ssued under the Shareholder Dividend Reinvestment and Share Purchase Plan		12,539	12,313
		186	-
Issued under the Stock Option Plan		66	39
Balance at End of Period		12,791	12,352
Contributed Surplus Balance at beginning of period		294	299
Issuance of stock options, net of options exercised		9	(2
Other		-	1
Balance at End of Period		303	298
Retained Earnings			
Balance at beginning of period		21,205	18,930
Net income attributable to bank shareholders		1,487	1,060
Dividends – Preferred shares		(45)	(41
- Common shares		(570)	(540
Balance at End of Period		22,077	19,409
Accumulated Other Comprehensive (Loss) on Available-for-Sale Securities		40	/75
Balance at beginning of period Unrealized (losses) on available-for-sale securities arising during the period (1)		48	(75
Reclassification to earnings of (gains) in the period (2)		(96)	(6
Balance at End of Period		(5) (53)	(17 (98
Accumulated Other Comprehensive Income on Cash Flow Hedges		(53)	(98
Balance at beginning of period		596	612
Gains (losses) on cash flow hedges arising during the period (3)		(402)	269
Reclassification to earnings of (gains) losses in the period (4)		11	(14
Balance at End of Period		205	867
Accumulated Other Comprehensive Income on Translation of Net Foreign Operations			
Balance at beginning of period		4,327	4,073
Unrealized gains (losses) on translation of net foreign operations		(782)	1,623
Unrealized gains (losses) on hedges of net foreign operations (5)		96	(124
Balance at End of Period		3,641	5,572
Accumulated Other Comprehensive (Loss) on Pension and Other Employee Future Benefit Plans			
Balance at beginning of period		(512)	(90
Gains (losses) on remeasurement of pension and other employee future benefit plans (6)		241	(169
Balance at End of Period		(271)	(259
Accumulated Other Comprehensive Income (Loss) on Own Credit Risk on Financial Liabilities Designated at Fair Value			
		(22)	120
Balance at beginning of period Gains (losses) on remeasurement of own credit risk on financial liabilities designated at fair value (7)		(33) (43)	120
Balance at End of Period		(76)	84 204
Total Accumulated Other Comprehensive Income		3,446	6,286
Total Shareholders' Equity	\$	42,457 \$	41,585
Non-controlling Interest in Subsidiaries	,	42,431	41,303
Balance at beginning of period		24	491
Net income attributable to non-controlling interest		1	8
Dividends to non-controlling interest		-	(10
Redemption of capital trust securities		-	(450
Other		(1)	
Balance at End of Period		24	39
Total Equity	\$	42,481 \$	41,624

- (1) Net of income tax (provision) recovery of \$55, \$(2) for the three months ended.
- (2) Net of income tax provision of \$3, \$9 for the three months ended.
- (3) Net of income tax (provision) recovery of \$164, \$(106) for the three months ended.
  (4) Net of income tax provision (recovery) of \$(4), \$4 for the three months ended.
- (5) Net of income tax (provision) recovery of \$(35), \$43 for the three months ended.
- (6) Net of income tax (provision) recovery of \$(93), \$62 for the three months ended.
- (7) Net of income tax (provision) recovery of \$15, \$(30) for the three months ended.

The accompanying notes are an integral part of these interim consolidated financial statements.

# Consolidated Statement of Cash Flows

(Unaudited) (Canadian \$ in millions)		ths ended	
		January 31, 2017	January 31 2016
Cash Flows from Operating Activities			
Net Income	\$	<b>1,488</b> \$	1,068
Adjustments to determine net cash flows provided by (used in) operating activities		-	
Impairment write-down of securities, other than trading		2	(10
Net (gain) on securities, other than trading		(33)	(40
Net (increase) in trading securities		(4,021)	(1,92
Provision for credit losses (Note 3)		173	183
Change in derivative instruments – (increase) decrease in derivative asset		10,074	(14,604
- increase (decrease) in derivative liability		(8,047)	14,01
Amortization of premises and equipment		96	9.
Amortization of other assets		57	4
Amortization of intangible assets		119	11
Net (increase) decrease in deferred income tax asset		104	(2
Net increase (decrease) in deferred income tax liability		2	(1
Net (increase) in current income tax asset		(470)	(11
Net increase in current income tax liability		13	2
Change in accrued interest – decrease in interest receivable		24	1-
<ul> <li>(decrease) in interest payable</li> </ul>		(107)	(6)
Changes in other items and accruals, net		(1,907)	1,20
Net increase in deposits		12,343	15,21
Net (increase) decrease in loans		1,011	(3,18
Net increase (decrease) in securities sold but not yet purchased		(2,850)	2,49
Net increase in securities lent or sold under repurchase agreements		14,465	7,08
Net (increase) in securities borrowed or purchased under resale agreements		(14,021)	(11,73
Net decrease in securitization and liabilities related to structured entities		(524)	(43:
Net Cash Provided by Operating Activities		7,991	9,41
Cash Flows from Financing Activities			
Net (decrease) in liabilities of subsidiaries		(1,370)	(9
Proceeds from issuance (maturity) of Covered Bonds		(358)	18
Proceeds from issuance of subordinated debt (Note 7)		` -	1,00
Redemption of capital trust securities (Note 8)		-	(45
Proceeds from issuance of common shares (Note 8)		67	` 3
Cash dividends paid		(405)	(55)
Cash dividends paid to non-controlling interest		-	(10
Net Cash Provided by (Used in) Financing Activities		(2,066)	19
Cash Flows from Investing Activities		•	
Net (increase) decrease in interest bearing deposits with banks		(1,581)	30
Purchases of securities, other than trading		(11,231)	(7,64
Maturities of securities, other than trading		1,143	1,85
Proceeds from sales of securities, other than trading		9,323	4,03
Premises and equipment – net (purchases)		(34)	(7:
Purchased and developed software – net (purchases)		(111)	(9)
Acquisitions (Note 6)		····/	(12,07
Net Cash Used in Investing Activities		(2,491)	(13,69)
Effect of Exchange Rate Changes on Cash and Cash Equivalents		(1,008)	2,74
Net increase (decrease) in Cash and Cash Equivalents		2,426	(1,33
Cash and Cash Equivalents at Beginning of Period		31,653	40,29
Cash and Cash Equivalents at End of Period	\$	<b>34,079</b> \$	38,96
Supplemental Disclosure of Cash Flow Information			
Net cash provided by operating activities includes:			
Amount of interest paid in the period	\$	<b>1,412</b> \$	1,123
Amount of income taxes paid in the period	\$	<b>573</b> \$	384
Amount of interest and dividend income received in the period	\$	<b>4,042</b> \$	3,531

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation.

## Notes to Consolidated Financial Statements

January 31, 2017 (Unaudited)

#### Note 1: Basis of Presentation

Bank of Montreal ("the bank") is a chartered bank under the *Bank Act (Canada)* and is a public company incorporated in Canada. We are a highly diversified financial services company and provide a broad range of personal and commercial banking, wealth management and investment banking products and services. The bank's head office is 129 rue Saint Jacques, Montreal, Quebec. Its executive offices are 100 King Street West, 1 First Canadian Place, Toronto, Ontario. Our common shares are listed on the Toronto Stock Exchange and the New York Stock Exchange.

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB") using the same accounting policies as disclosed in our annual consolidated financial statements for the year ended October 31, 2016. These condensed interim consolidated financial statements should be read in conjunction with the notes to our annual consolidated financial statements for the year ended October 31, 2016 as set out on pages 144 to 205 of our 2016 Annual Report. We also comply with interpretations of International Financial Reporting Standards ("IFRS") by our regulator, the Office of the Superintendent of Financial Institutions of Canada ("OSFI"). These interim consolidated financial statements were authorized for issue by the Board of Directors on February 28, 2017.

#### **Future Changes in IFRS Financial Instruments**

In July 2014, the IASB issued IFRS 9 Financial Instruments ("IFRS 9"), which addresses impairment, classification and measurement and hedge accounting. At the direction of our regulator, OSFI, IFRS 9 is effective for the bank for the fiscal year beginning November 1, 2017. Additional guidance relating to the adoption of IFRS 9 has been provided by OSFI in its Guideline – IFRS 9 Financial Instruments and Disclosures ("OSFI Guideline"). The OSFI Guideline is consistent with the guidance provided by the Basel Committee on Banking Supervision ("BCBS").

## **Implementation Approach**

We have established an IFRS 9 Steering Committee which includes senior executive representation from finance, risk, technology, capital management and corporate audit. The Steering Committee is responsible for the overall implementation of IFRS 9, ensuring integration throughout the bank and providing executive review and approval of key decisions made during the transition process.

Our transition approach is based on three work streams which align with the three major topics in the standard: (1) impairment, (2) classification and measurement, and (3) hedge accounting. Each work stream includes key stakeholders from finance, risk and information technology. The bank's activities to date have focused on developing accounting policies, assessing the classification of instruments, development of impairment models and the implementation of new information technology systems to support the IFRS 9 impairment calculations. During the current year the bank will implement its end-to-end control framework, validate and refine its impairment models and perform a parallel run.

#### **Impairment**

IFRS 9 introduces a new single expected credit loss ("ECL") impairment model for all financial assets and certain off-balance sheet loan commitments and guarantees. The new ECL model will result in an allowance for credit losses being recorded on financial assets regardless of whether there has been an actual loss event. This differs from the current approach where the allowance recorded on performing loans is designed to capture only losses that have been incurred whether or not they have been specifically identified. The most significant impact will be on the loan portfolio.

Stage 1 of the expected credit loss model requires the recognition of credit losses based on 12 months of expected losses for performing loans. Stage 2 requires the recognition of lifetime losses on performing loans that have experienced a significant increase in credit risk since origination. The determination of a significant increase in credit risk takes into account many different factors and will vary by product and risk segment. The main factors considered in making this determination are relative changes in probability-weighted probability of default since origination and certain criteria such as 30-day past due and watchlist status. Stage 3 requires lifetime losses for all credit impaired loans and is expected to be similar to the bank's current specific provision. The allowance for loans in Stage 2 or 3 will be higher than for those in Stage 1 as a result of the longer time horizon associated with these stages.

IFRS 9 requires consideration of past events, current market conditions and reasonable supportable information about future economic conditions, in determining whether there has been a significant increase in credit risk, and in calculating the amount of expected losses. The standard also requires future economic conditions be considered based on an unbiased, probability weighted assessment, of possible future outcomes. As a result of the forward looking nature of the standard, it is expected that the provision for credit losses will become more responsive to expected changes in the economic environment.

In considering the lifetime of an instrument, IFRS 9 generally requires the use of the contractual period of the loan including prepayment, extension and other options. For revolving instruments, such as credit cards, that may not have a defined contractual period the life is based on the historical behaviour.

We are in the process of developing and testing the key models required under IFRS 9 and we have not yet quantified the impact on our collective allowance; however, any change in the allowance for credit losses on adoption will be recorded in retained earnings.

#### **Classification and Measurement**

The new standard requires that we classify debt instruments based on our business model for managing the assets and the contractual cash flow characteristics of the asset. The business model test determines classification based on the business purpose for holding the asset. Generally, debt instruments will be measured at fair value through profit and loss unless certain conditions are met that permit fair value through other comprehensive income ("FVOCI") or amortized cost. Debt instruments that have contractual cash flows representing only payments of principal and interest will be eligible for classification as FVOCI or amortized cost. Gains and losses recorded in other comprehensive income for debt instruments will be recognized in profit or loss on disposal.

Equity instruments would generally be measured at fair value through profit and loss unless we elect to measure at FVOCI. This will result in unrealized gains and losses on equity instruments currently classified as available-for-sale equity securities being recorded in income going forward. Currently, these unrealized gains and losses are recognized in other comprehensive income. Should we elect to record equity instruments at FVOCI, gains and losses would never be recognized in income.

The bank is currently finalizing our business model assessments and assessing the contractual cash flow characteristics.

As permitted by IFRS 9, in fiscal 2015, the bank early adopted the provisions relating to the recognition of changes in own credit risk for financial liabilities designated at fair value through profit or loss. Additional information regarding changes in own credit risk is included in Note 9.

#### **Hedge accounting**

IFRS 9 introduces a new hedge accounting model that expands the scope of hedged items and risks eligible for hedge accounting and aligns hedge accounting more closely with risk management. The new model no longer specifies quantitative measures for effectiveness testing and does not permit hedge de-designation. IFRS 9 includes a policy choice that would allow us to continue to apply the existing hedge accounting rules. The bank does not intend to adopt the hedge accounting provisions of IFRS 9. As required by the standard, we will adopt the new hedge accounting disclosures.

## Transition

IFRS 9 is required to be adopted retrospectively with the opening impact recorded in retained earnings on November 1, 2017 with no requirement to restate prior periods. We expect that our Stage 3 loans will be largely consistent with our current specific provision. The bank is still calculating the impact on our Stage 1 and 2 loans compared to our current collective allowance. The final impact is based upon the conditions present at the time of adoption and the bank's expectations of future economic scenarios.

The largest impact expected from classification and measurement is that the bank's available-for-sale equity securities will largely be classified as fair value through profit and loss on transition. Certain other debt securities may also be reclassified upon adoption on November 1, 2017.

#### **Note 2: Securities**

#### **Unrealized Gains and Losses**

The following table summarizes the unrealized gains and losses on available-for-sale securities:

(Canadian \$ in millions)				January 31, 2017				October 31, 2016
		Gross	Gross			Gross	Gross	<u>.</u>
	Amortized	unrealized	unrealized		Amortized	unrealized	unrealized	- 1
	cost	gains	losses	Fair value	cost	gains	losses	Fair value
Issued or guaranteed by:								
Canadian federal government	6,853	18	28	6,843	8,109	62	3	8,168
Canadian provincial and municipal governments	6,654	45	41	6,658	6,126	110	4	6,232
U.S. federal government	11,305	7	273	11,039	9,564	47	54	9,557
U.S. states, municipalities and agencies	4,328	35	17	4,346	4,379	77	6	4,450
Other governments	5,306	8	22	5,292	5,214	17	4	5,227
Mortgage-backed securities and								
collateralized mortgage obligations – Canada (1)	2,900	18	8	2,910	3,473	37	3	3,507
Mortgage-backed securities and								
collateralized mortgage obligations – U.S.	9,246	9	148	9,107	9,591	50	26	9,615
Corporate debt	6,601	24	18	6,607	7,219	78	5	7,292
Corporate equity	1,464	118	26	1,556	1,529	116	30	1,615
Total	54,657	282	581	54,358	55,204	594	135	55,663

<sup>(1)</sup> These amounts are supported by insured mortgages.

## Note 3: Loans and Allowance for Credit Losses

## Allowance for Credit Losses ("ACL")

The allowance for credit losses recorded in our Consolidated Balance Sheet is maintained at a level that we consider adequate to absorb credit-related losses on our loans and other credit instruments. The portion related to other credit instruments is recorded in other liabilities in our Consolidated Balance Sheet.

A continuity of our allowance for credit losses is as follows:

			Credit card, o	consumer				
			instalment a	ind other	Business	and		
(Canadian \$ in millions)	Residential m	nortgages	personal	loans	governmer	nt loans	Total	
	January 31,	January 31,	January 31,	January 31,	January 31,	January 31,	January 31,	January 31,
For the three months ended	2017	2016	2017	2016	2017	2016	2017	2016
Impairment Allowances (Specific ACL), beginning of period	59	69	123	113	250	210	432	392
Amounts written off	(7)	(15)	(167)	(167)	(58)	(49)	(232)	(231)
Recoveries of amounts written off in previous periods	3	7	48	36	18	44	69	87
Charge to income statement (Specific PCL)	7	10	117	149	49	24	173	183
Foreign exchange and other movements	(5)	-	(4)	1	(19)	(3)	(28)	(2)
Specific ACL, end of period	57	71	117	132	240	226	414	429
Collective ACL, beginning of period	71	111	596	714	1,015	835	1,682	1,660
Charge (recovery) to income statement (Collective PCL)	2	(18)	(8)	17	6	1	-	-
Foreign exchange and other movements	(1)	5	(4)	15	(18)	37	(23)	57
Collective ACL, end of period	72	98	584	746	1,003	873	1,659	1,717
Total ACL	129	169	701	878	1,243	1,099	2,073	2,146
Comprised of: Loans	103	136	701	878	1,064	937	1,868	1,951
Other credit instruments	26	33	-	-	179	162	205	195

Interest income on impaired loans of \$23 million was recognized for the three months ended January 31, 2017 (\$15 million for the three months ended January 31, 2016).

#### **Renegotiated Loans**

The carrying value of our renegotiated loans was \$1,117 million as at January 31, 2017 (\$988 million as at October 31, 2016), with \$575 million classified as performing as at January 31, 2017 (\$540 million as at October 31, 2016). Renegotiated loans of \$3 million were written off in the three months ended January 31, 2017 (\$58 million in the year ended October 31, 2016).

#### **Purchased Performing Loans**

For performing loans with fixed terms, the future credit mark is fully amortized to net interest income over the expected life of the loan using the effective interest method. The impact to net interest income for the three months ended January 31, 2017 was \$3 million (\$2 million for the three months ended January 31, 2016). The incurred credit losses are re-measured at each reporting period, with any increases recorded as an increase in the collective allowance and the provision for credit losses. Decreases in incurred credit losses are recorded as a decrease in the collective allowance and the provision for credit losses until the accumulated collective allowance for these loans is exhausted. Any additional decrease will be recorded in net interest income.

The impact of the re-measurement of incurred credit losses for performing loans with fixed terms for the three months ended January 31, 2017 was \$nil in the collective provision for credit losses and \$5 million in net interest income, respectively (\$16 million in the collective provision for credit losses and \$10 million in net interest income, respectively, for the three months ended January 31, 2016).

For performing loans with revolving terms, the incurred and future credit marks are amortized into net interest income on a straight line basis over the contractual terms of the loans. The impact on net interest income of such amortization for the three months ended January 31, 2017 was \$1 million (\$1 million for the three months ended January 31, 2016).

As performing loans are repaid, the related unamortized credit mark remaining is recorded as net interest income during the period in which the payments are received. The impact on net interest income of such repayments for the three months ended January 31, 2017 was \$12 million (\$13 million for the three months ended January 31, 2016).

For all performing loans, the interest rate premium is amortized to net interest income over the expected life of the loan using the effective interest rate method. The impact to net interest income of amortization and repayments for the three months ended January 31, 2017 is an expense of \$13 million (\$14 million expense for the three months ended January 31, 2016).

Actual specific provisions for credit losses related to these performing loans will be recorded as they arise in a manner that is consistent with our policy for loans we originate. The total specific provision for credit losses for purchased performing loans for the three months ended January 31, 2017 was \$23 million (\$\sin \text{loss} il for the three months ended January 31, 2016).

As at January 31, 2017, the amount of purchased performing loans on the balance sheet was \$8,301 million (\$9,415 million as at October 31, 2016). As at January 31, 2017, the credit mark remaining on performing term loans and revolving loans was \$199 million and \$53 million, respectively (\$226 million and \$57 million, respectively, as at October 31, 2016). Of the total credit mark for performing loans of \$252 million, \$137 million represents the credit mark that will be amortized over the remaining life of the portfolio. The remaining balance of \$115 million represents the incurred credit mark and will be re-measured each reporting period.

## Purchased Credit Impaired Loans ("PCI loans")

Subsequent to the acquisition date, we regularly re-evaluate what we expect to collect on the PCI loans. Increases in expected cash flows will result in a recovery in the specific provision for credit losses and either a reduction in any previously recorded allowance for credit losses or, if no allowance exists, an increase in the current carrying value of the PCI loans. Decreases in expected cash flows will result in a charge to the specific provision for credit losses and an increase in the allowance for credit losses. The impact of these evaluations for the three month period ended January 31, 2017 was a \$1 million recovery in the specific provision for credit losses (\$29 million of recovery, for the three months ended January 31, 2016).

As at January 31, 2017, the amount of PCI loans remaining on the balance sheet was \$225 million (\$275 million as at October 31, 2016). As at January 31, 2017, the remaining credit mark related to PCI loans was \$nil (\$3 million as at October 31, 2016).

#### **FDIC Covered Loans**

Certain acquired loans are subject to a loss share agreement with the Federal Deposit Insurance Corporation ("FDIC"). Under this agreement, the FDIC reimburses us for 80% of the net losses we incur on the covered loans.

For the three months ended January 31, 2017, we recorded net provisions for credit losses of \$2 million (net recoveries of \$6 million for the three months ended January 31, 2016). These amounts are net of the amounts expected to be reimbursed by the FDIC on the covered loans.

## Note 4: Risk Management

We have an enterprise-wide approach to the identification, measurement, monitoring and management of risks faced across our organization. The key risks related to our financial instruments are classified as credit and counterparty, market, and liquidity and funding.

#### **Credit and Counterparty Risk**

Credit and counterparty risk is the potential for loss due to the failure of a borrower, endorser, guarantor or counterparty to repay a loan or honour another predetermined financial obligation. Credit risk arises predominantly with respect to loans, over-the-counter derivatives, and other credit instruments. This is the most significant measurable risk that we face.

#### Market Risk

Market risk is the potential for adverse changes in the value of our assets and liabilities resulting from changes in market variables such as interest rates, foreign exchange rates, equity and commodity prices and their implied volatilities, and credit spreads, and includes the risk of credit migration and default in our trading book. We incur market risk in our trading and underwriting activities and structural banking activities.

### Liquidity and Funding Risk

Liquidity and funding risk is the potential for loss if we are unable to meet financial commitments in a timely manner at reasonable prices as they fall due. Managing liquidity and funding risk is essential to maintaining the safety and soundness of the enterprise, depositor confidence and earnings stability. It is our policy to ensure that sufficient liquid assets and funding capacity are available to meet financial commitments, even in times of stress.

## Note 5: Transfer of Assets

We sell Canadian mortgage loans to third-party Canadian securitization programs, including the Canadian Mortgage Bond program, and directly to third-party investors under the National Housing Act Mortgage-Backed Securities program. We assess whether substantially all of the risk and rewards of the loans have been transferred to determine if they qualify for derecognition.

The following table presents the carrying amount and fair value of transferred assets that did not qualify for derecognition and the associated liabilities:

(Canadian \$ in millions)		January 31, 2017 (1)		October 31, 2016
	Carrying amount of assets	Associated liabilities	Carrying amount of assets	Associated liabilities
Residential mortgages	5,175		5,534	
Other related assets (2)	11,866		11,689	
Total	17,041	16,599	17,223	16,880

- (1) The fair value of the securitized assets is \$17,111 million and the fair value of the associated liabilities is \$16,920 million, for a net position of \$191 million as at January 31, 2017 (\$17,318 million, \$17,394 million, and \$(76) million, respectively, as at October 31, 2016). Securitized assets are those which we have transferred to third parties, including other related assets.
- (2) The other related assets represent payments received on account of loans pledged under securitization that have not been applied against the associated liabilities. The payments received are held on behalf of the investors in the securitization vehicles until principal payments are required to be made on the associated liabilities. In order to compare all assets supporting the associated liabilities, this amount is added to the carrying value of the securitized assets in the above table.

During the three months ended January 31, 2017, we sold \$3,031 million of loans to third-party securitization programs (\$1,829 million for the three months ended January 31, 2016).

## **Note 6: Acquisitions**

## Greene Holcomb Fisher ("GHF")

On August 1, 2016, we completed the acquisition of the business of Greene Holcomb Fisher for cash consideration of US \$53 million (CAD \$69 million). The acquisition complements our existing capital markets activity in the U.S. by increasing the number of experienced mergers and acquisitions professionals and our presence in the marketplace. The acquisition was accounted for as a business combination, and the acquired business and corresponding goodwill are included in our BMO Capital Markets reporting segment.

As part of this acquisition, we acquired intangible assets of \$4 million and goodwill of \$65 million. The intangible assets are being amortized over a maximum of three years on a straight-line basis. Goodwill of \$65 million related to this acquisition is deductible for tax purposes.

#### GE Capital Transportation Finance Business ("BMO TF")

On December 1, 2015, we completed the acquisition of the net assets of GE Capital Transportation Finance business for cash consideration of US \$9.0 billion (CAD \$12.1 billion). The acquisition is consistent with our commercial banking activities in both Canada and the U.S. and expands our commercial customer base. The acquisition was accounted for as a business combination, and the acquired business and corresponding goodwill are included in our U.S. P&C and Canadian P&C reporting segments.

As part of this acquisition, we primarily acquired loans, assets subject to operating leases, intangible assets and goodwill. We recorded a credit mark of \$100 million and an interest rate premium of \$41 million on the acquired loan portfolio. Additionally, we recorded a fair value adjustment of \$72 million to reduce the value of the assets subject to operating leases. A dealer and customer relationship intangible is being amortized over a 15 year period on an accelerated basis, and a technology intangible asset is being amortized over five years on a straight-line basis. Goodwill of \$410 million related to this acquisition is deductible for tax purposes.

The fair values of the assets acquired and liabilities assumed at the date of acquisition are as follows:

(Canadian \$ in millions)

	BMO TF	GHF
Loans	10,793	-
Goodwill	410	65
Intangible assets	63	4
Other assets	1,087	-
Total assets	12,353	69
Other liabilities	275	=
Purchase price	12,078	69

The allocation of the purchase price for GHF is subject to refinement as we complete the valuation of the assets acquired and liabilities assumed. The purchase price allocation for BMO TF has been completed.

## Note 7: Deposits and Subordinated Debt

## **Deposits**

		Payable or	n demand		Paya	ble	Payab	le on		
(Canadian \$ in millions)	Interest t	pearing	Non-interes	st bearing	after n	otice	a fixed d	ate (4)	Tota	al
	January 31, 2017	October 31, 2016								
Deposits by:	2017	2010	2017	2010	2017	2010	2017	2010	2017	2010
Banks (1)	368	450	1,431	1,415	2,475	3,448	26,331	28,958	30,605	34,271
Businesses and governments	17,646	17,578	36,237	35,378	58,612	60,331	170,005	162,927	282,500	276,214
Individuals	3,584	3,307	18,124	17,594	88,448	87,627	53,688	54,359	163,844	162,887
Total (2) (3)	21,598	21,335	55,792	54,387	149,535	151,406	250,024	246,244	476,949	473,372
Booked in:										
Canada	19,058	18,937	40,824	40,037	79,134	77,800	148,697	152,894	287,713	289,668
United States	1,873	1,540	14,889	14,229	69,338	73,155	72,051	65,850	158,151	154,774
Other countries	667	858	79	121	1,063	451	29,276	27,500	31,085	28,930
Total	21,598	21,335	55,792	54,387	149,535	151,406	250,024	246,244	476,949	473,372

<sup>(1)</sup> Includes regulated and central banks.

During the quarter ended January 31, 2017, we issued the following:

- US \$1,750 million of 2.5% Covered Bonds, Series CBL 11 due January 11, 2022.
- US \$1,250 million Senior Medium-Term Notes (Series C), consisting of US \$1,000 million 2.1% Senior Notes and US \$250 million of 3-month LIBOR + 0.6% Floating Rate Notes, due December 12, 2019.

During the quarter ended January 31, 2017, the following matured:

- US \$2,000 million of 1.95% of Covered Bonds, Series CB5.
- US \$1,500 million of 2.5% of Senior Medium-Term Notes (Series B).
- €700 million of 3-month EURIBOR + 0.34% Floating Rate Notes (Series 72).

#### **Subordinated Debt**

During the three months ended January 31, 2017, we did not issue or redeem any subordinated debt.

### **Note 8: Equity**

## Preferred and Common Shares Outstanding (1)

(Canadian \$ in millions, except as noted)	Jä	nuary 31, 2017		October 31, 2016		
	Number		Number			
	of shares	Amount	of shares	Amount	Convertible into	
Preferred Shares - Classified as Equity						
Class B – Series 14	10,000,000	250	10,000,000	250	not convertible	
Class B – Series 15	10,000,000	250	10,000,000	250	not convertible	
Class B – Series 16	6,267,391	157	6,267,391	157	Class B - Series 17	(2)
Class B – Series 17	5,732,609	143	5,732,609	143	Class B - Series 16	(2)
Class B – Series 25	9,425,607	236	9,425,607	236	Class B - Series 25	(2)
Class B – Series 26	2,174,393	54	2,174,393	54	Class B - Series 27	(2)
Class B – Series 27	20,000,000	500	20,000,000	500	Class B - Series 28	(2)(3)
Class B – Series 29	16,000,000	400	16,000,000	400	Class B - Series 30	(2)(3)
Class B – Series 31	12,000,000	300	12,000,000	300	Class B - Series 32	(2)(3)
Class B – Series 33	8,000,000	200	8,000,000	200	Class B - Series 34	(2)(3)
Class B – Series 35	6,000,000	150	6,000,000	150	not convertible	(3)
Class B – Series 36	600,000	600	600,000	600	Class B - Series 37	(2)(3)
Class B – Series 38	24,000,000	600	24,000,000	600	Class B - series 39	(2)(3)
		3,840		3,840		
Common Shares (4)	648,920,244	12,791	645,761,333	12,539		
Share Capital		16,631		16,379		

<sup>(1)</sup> For additional information refer to Notes 16 and 21 of our consolidated financial statements for the year ended October 31, 2016 on pages 174 to 187 of our 2016 Annual Report.

<sup>(2)</sup> Includes structured notes designated at fair value through profit or loss.

<sup>(3)</sup> As at January 31, 2017 and October 31, 2016, total deposits payable on a fixed date included \$34,209 million and \$36,261 million, respectively, of federal funds purchased and commercial paper issued and other deposit liabilities. Included in deposits as at January 31, 2017 and October 31, 2016 are \$236,283 million and \$233,005 million, respectively, of deposits denominated in U.S. dollars, and \$23,365 million and \$24,097 million, respectively, of deposits denominated in other foreign currencies.

<sup>(4)</sup> Includes \$224,877 million of deposits, each greater than one hundred thousand dollars, of which \$132,582 million were booked in Canada, \$63,023 million were booked in the United States and \$29,272 million were booked in other countries (\$221,957 million, \$136,382 million, \$58,077 million and \$27,498 million, respectively, as at October 31, 2016). Of the \$132,582 million of deposits booked in Canada, \$45,452 million mature in less than three months, \$10,188 million mature in three to six months, \$12,429 million mature in six to twelve months and \$64,513 million mature after twelve months (\$136,382 million, \$54,904 million, \$5,020 million, \$13,737 million and \$62,721 million, respectively, as at October 31, 2016).

<sup>(2)</sup> If converted, the holders have the option to convert back to the original preferred shares on subsequent redemption dates.

<sup>(3)</sup> The shares are convertible into a variable number of our common shares if OSFI announces that the bank is, or is about to become, non-viable or if a federal or provincial government in Canada publicly announces that the bank has accepted a capital injection, or equivalent support, to avoid non-viability.

<sup>(4)</sup> The stock options issued under the stock option plan are convertible into 9,131,946 common shares as at January 31, 2017 (9,805,299 common shares as at October 31, 2016).

#### **Preferred Shares**

During the three months ended January 31, 2017, we did not issue or redeem any preferred shares.

#### Common Shares

During the three months ended January 31, 2017, we did not repurchase any common shares under our previous normal course issuer bid, which expired on January 31, 2017.

#### **Capital Trust Securities**

During the three months ended January 31, 2017, we did not issue or redeem any Capital Trust Securities.

#### Note 9: Fair Value of Financial Instruments

#### Fair Value of Financial Instruments Not Carried at Fair Value on the Balance Sheet

Set out in the following tables are the amounts that would be reported if all financial assets and liabilities not currently carried at fair value were reported at their fair values. Refer to notes to our annual consolidated financial statements for the year ended October 31, 2016 on pages 177 to 182 for further discussion on the determination of fair value.

		January 31, 2017		October 31, 2016
	Carrying value	Fair value	Carrying value	Fair value
Securities				
Held to maturity	8,982	9,000	8,965	9,073
Other (1)	582	2,737	579	2,778
	9,564	11,737	9,544	11,851
Securities purchased under resale agreements (2)	66,133	65,595	51,815	51,789
Loans				
Residential mortgages	112,469	112,271	112,277	112,400
Consumer instalment and other personal	61,481	60,886	64,680	64,043
Credit cards	7,888	7,649	8,101	7,862
Businesses and governments	173,418	171,220	175,597	173,601
	355,256	352,026	360,655	357,906
Deposits (3)	465,150	465,388	461,768	462,062
Securities sold under repurchase agreements (4)	43,360	44,009	28,989	29,278
Securitization and liabilities related to structured entities	21,794	22,410	22,377	22,506
Other liabilities (5)	· -	· -	703	1,104
Subordinated debt	4,370	4,616	4,439	4,580

This table excludes financial instruments with a carrying value approximating fair value such as cash and cash equivalents, interest bearing deposits with banks, securities borrowed, customers' liabilities under acceptances, other assets, acceptances, securities lent and certain other liabilities.

- (1) Excluded from other securities is \$313 million of securities related to our merchant banking business that are carried at fair value on the balance sheet (\$320 million as at October 31, 2016).
- (2) Excludes \$12,620 million of securities borrowed for which carrying value approximates fair value (\$14,831 million as at October 31, 2016).
- (3) Excludes \$11,799 million of structured note liabilities designated at fair value through profit and loss and accounted for at fair value (\$11,604 million as at October 31, 2016).
- (4) Excludes \$10,140 million of securities lent for which carrying value approximates fair value (\$11,729 million as at October 31, 2016).
- (5) Other liabilities include certain other liabilities of subsidiaries, other than deposits. Excludes \$25,632 million of other liabilities for which carrying value approximates fair value (\$27,321 million as at October 31, 2016)

Certain comparative figures have been reclassified to conform with the current period's presentation.

#### Financial Instruments Designated at Fair Value

Most of our structured note liabilities have been designated at fair value through profit or loss and are accounted for at fair value, which aligns the accounting result with the way the portfolio is managed. The change in fair value of these structured notes was recorded as an increase of \$311 million in non-interest revenue, trading revenue and a decrease of \$49 million recorded in other comprehensive income related to changes in our credit spread, respectively, for the three months ended January 31, 2017 (an increase of \$394 million recorded in non-interest revenue, trading revenue, and an increase of \$100 million recorded in other comprehensive income related to changes in our own credit spread, respectively, for the three months ended January 31, 2016). The impact of changes in our credit spread is measured based on movements in the bank's credit spread quarter over quarter.

The cumulative change in fair value related to changes in our own credit spread that has been recognized since the notes were designated at fair value to January 31, 2017 was an unrealized loss of \$183 million, of this an unrealized loss of \$107 million was recorded in other comprehensive income, with an unrealized loss of \$76 million recorded through the Statement of Income prior to the adoption of IFRS 9 own credit provision in 2015.

The fair value and notional amount due at contractual maturity of these structured notes as at January 31, 2017 were \$11,799 million and \$12,308 million, respectively (\$11,604 million and \$11,768 million, respectively, as at October 31, 2016). These structured notes are recorded in deposits in our Consolidated Balance Sheet.

We designate certain securities held by our insurance subsidiaries that support our insurance liabilities at fair value through profit or loss since the actuarial calculation of insurance liabilities is based on the fair value of the investments supporting them. This designation aligns the accounting result with the way the portfolio is managed on a fair value basis. The change in fair value of the assets is recorded in non-interest revenue, insurance revenue and the change in fair value of the liabilities is recorded in insurance claims, commissions and changes in policy benefit liabilities. The fair value of these investments as at January 31, 2017 of \$7,692 million (\$7,887 million as at October 31, 2016) is recorded in securities, trading in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was a decrease of \$266 million in non-interest revenue, insurance revenue, for the three months ended January 31, 2017 (an increase of \$24 million for the three months ended January 31, 2016).

We designate the obligation related to certain investment contracts in our insurance business at fair value through profit or loss, which eliminates a measurement inconsistency that would otherwise arise from measuring the investment contract liabilities and offsetting changes in the fair value of the investments supporting them on a different basis. The fair value of these investment contract liabilities as at January 31, 2017 of \$662 million (\$682 million as at October 31, 2016) is recorded in other liabilities in our Consolidated Balance Sheet. The change in fair value of these investment contract liabilities resulted in a decrease of \$38 million in insurance claims, commissions, and changes in policy benefit liabilities for the three months ended January 31, 2017 (an increase of \$22 million for the three months ended January 31, 2016). For the three months ended January 31, 2017, a decrease of \$9 million was recorded in other comprehensive income related to changes in our own credit spread (an increase of \$14 million for the three months ended January 31, 2016). Changes in the fair value of investments backing these investment contract liabilities are recorded in non-interest revenue, insurance revenue. The impact of changes in our credit spread is measured based on movements in the bank's credit spread quarter over quarter.

We designate certain investments held in our merchant banking business at fair value through profit or loss, which aligns the accounting result with the way the portfolio is managed. The fair value of these investments as at January 31, 2017 of \$313 million (\$320 million as at October 31, 2016) is recorded in securities, other in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was a decrease in non-interest revenue, securities gains, other than trading of \$5 million for the three months ended January 31, 2016).

#### **Fair Value Hierarchy**

We use a fair value hierarchy to categorize financial instruments according to the inputs we use in valuation techniques to measure fair value.

#### **Valuation Techniques and Significant Inputs**

We determine the fair value of publicly traded fixed maturity and equity securities using quoted prices in active markets (Level 1) when these are available. When quoted prices in active markets are not available, we determine the fair value of financial instruments using models such as discounted cash flows with observable market data for inputs such as yield and prepayment rates or broker quotes and other third-party vendor quotes (Level 2). Fair value may also be determined using models where significant market inputs are not observable due to inactive markets or minimal market activity (Level 3). We maximize the use of market inputs to the extent possible.

Our Level 2 trading securities are primarily valued using discounted cash flow models with observable spreads or broker quotes. The fair value of Level 2 available-for-sale securities is determined using discounted cash flow models with observable spreads or third-party vendor quotes. Level 2 structured note liabilities are valued using models with observable market information. Level 2 derivative assets and liabilities are valued using industry standard models and observable market information.

The extent of our use of actively quoted market prices (Level 1), internal models using observable market information as inputs (Level 2) and internal models without observable market information as inputs (Level 3) in the valuation of securities, fair value liabilities, derivative assets and derivative liabilities was as follows:

(Canadian \$ in millions)			January 31, 2017			October 31, 2016
	Valued using	Valued using	Valued using	Valued using	Valued using	Valued using
	quoted market	models (with	models (without	quoted market	models (with	models (without
	prices	observable inputs)	observable inputs)	prices	observable inputs)	observable inputs)
Trading Securities						
Issued or guaranteed by:						
Canadian federal government	9,371	1,803	-	10,998	1,954	-
Canadian provincial and municipal governments	3,499	3,486	-	3,404	4,018	-
U.S. federal government	6,691	172	-	6,012	136	-
U.S. states, municipalities and agencies	-	1,349	-	-	1,124	-
Other governments	482	137	-	316	286	-
Mortgage-backed securities and collateralized						
mortgage obligations	-	1,199	-	-	1,062	-
Corporate debt	811	9,986	66	565	8,996	91
Corporate equity	48,037	455	-	44,459	1,037	-
· · · ·	68,891	18,587	66	65,754	18,613	91
Available-for-Sale Securities	·				·	
Issued or guaranteed by:						
Canadian federal government	5,091	1,752	-	6,286	1,882	-
Canadian provincial and municipal governments	4,581	2,077	-	3,995	2,237	-
U.S. federal government	11,039	-	-	9,557	<u>-</u>	-
U.S. states, municipalities and agencies	-	4,345	1	-	4,449	1
Other governments	3,582	1,710	-	3,083	2,144	-
Mortgage-backed securities and collateralized	·	·		•	,	
mortgage obligations	-	12,017	-	-	13,122	-
Corporate debt	4,421	2,183	3	4,974	2,314	4
Corporate equity	39	125	1,392	33	126	1,456
. ,	28,753	24,209	1,396	27,928	26,274	1,461
Other Securities	-	-	313	· -	-	320
Fair Value Liabilities						
Securities sold but not yet purchased	20,365	1,600	-	23,552	1,554	-
Structured note liabilities and other note liabilities	· -	11,808	-	, -	11,613	-
Annuity liabilities	_	662	-	-	682	-
- ,	20,365	14,070	-	23,552	13,849	-
Derivative Assets	,	,		•	•	
Interest rate contracts	5	12,564	-	5	18,059	-
Foreign exchange contracts	33	15,239	-	31	18,945	-
Commodity contracts	352	899	-	405	814	-
Equity contracts	58	1,003	-	188	713	-
Credit default swaps	-	. 8	-	-	23	-
	448	29,713	-	629	38,554	-
Derivative Liabilities						
Interest rate contracts	20	10,920	-	16	16,138	-
Foreign exchange contracts	11	17,127	-	17	18,462	-
Commodity contracts	262	737	-	262	909	-
Equity contracts	63	2,601	-	69	2,322	-
Credit default swaps	-	29	-	-	32	-
	356	31,414	-	364	37,863	-

#### **Significant Transfers**

Our policy is to record transfers of assets and liabilities between fair value hierarchy levels at their fair values as at the end of each reporting period, consistent with the date of the determination of fair value. Transfers between the various fair value hierarchy levels reflect changes in the availability of quoted market prices or observable market inputs that result from changing market conditions. The following is a discussion of the significant transfers between Level 1, Level 2 and Level 3 balances for the three months ended January 31, 2017

During the three months ended January 31, 2017, \$10 million of trading securities and \$19 million of available-for-sale securities were transferred from Level 1 to Level 2 due to reduced observability of the inputs used to value these securities. During the three months ended January 31, 2017, \$142 million of trading securities, and \$39 million of available-for-sale securities were transferred from Level 2 to Level 1 due to increased availability of quoted prices in active markets.

## Changes in Level 3 Fair Value Measurements

The tables below present a reconciliation of all changes in Level 3 financial instruments during the three months ended January 31, 2017, including realized and unrealized gains (losses) included in earnings and other comprehensive income.

		Change	n fair value							
For the three months ended January 31, 2017	Balance October 31, 2016	Included in earnings	Included in other comprehensive income (3)	Purchases	Sales	Maturities/ Settlement (1)	Transfers into Level 3	Transfers out of Level 3	Fair Value at January 31, 2017	Change in unrealized gains (losses) (2)
Trading Securities Issued or guaranteed by: U.S. states, municipalities and agencies Corporate debt	- 91	-	- (2)	-	-	- (23)	-	-	- 66	-
Total trading securities	91	-	(2)	-	-	(23)	-	-	66	-
Available-for-Sale Securities Issued or guaranteed by: U.S. states, municipalities and										
agencies	1	-	-	-	-	-	-	-	1	na
Corporate debt	4	-	-	-	(1)	-	-	-	3	na
Corporate equity	1,456	(9)	(38)	36	(53)	-	-	-	1,392	na
Total available-for-sale securities	1,461	(9)	(38)	36	(54)	-	-	-	1,396	na
Other Securities	320	2	(7)	28	(30)	•	-	-	313	(36)

- (1) Includes cash settlement of derivative assets and derivative liabilities.
- (2) Change in unrealized gains or losses on trading securities, other securities, derivative assets and derivative liabilities still held on January 31, 2017 are included in earnings in the period.
- (3) Foreign exchange translation on trading securities held by foreign subsidiaries are included in other comprehensive income, net foreign operations.

## Note 10: Capital Management

Our objective is to maintain a strong capital position in a cost-effective structure that: considers our target regulatory capital ratios and internal assessment of required economic capital; is consistent with our targeted credit ratings; underpins our operating groups' business strategies; and builds depositor confidence and long-term shareholder value.

We met OSFI's stated "all-in" target capital ratios requirement as at January 31, 2017. Our capital position as at January 31, 2017 is detailed in Table 8 of the Capital Management section on page 12 of Management's Discussion and Analysis of the First Quarter 2017 Report to Shareholders.

## **Note 11: Employee Compensation**

### **Stock Options**

During the three months ended January 31, 2017, we granted a total of 723,431 stock options (754,714 stock options during the three months ended January 31, 2016). The weighted-average fair value of options granted during the three months ended January 31, 2017 was \$11.62 per option (\$7.60 per option for the three months ended January 31, 2016).

To determine the fair value of the stock option tranches (i.e. the portion that vests each year) on the grant date, the following ranges of values were used for each option pricing assumption:

	January 31,	January 31,
For stock options granted during the three months ended	2017	2016
Expected dividend yield	4.3% - 4.4%	5.5%
Expected share price volatility	18.4% - 18.8%	19.8% - 20.0%
Risk-free rate of return	1.7% - 1.8%	1.3% - 1.4%
Expected period until exercise (in years)	6.5 - 7.0	6.5 - 7.0
Exercise price (\$)	96.90	77.23

Changes to the input assumptions can result in different fair value estimates.

na – not applicable

#### Pension and Other Employee Future Benefit Expenses

Pension and other employee future benefit expenses are determined as follows:

(Canadian \$ in millions)

	Pension benefit plans		Other employee future benefit plans	
	January 31,	January 31,	January 31,	January 31,
For the three months ended	2017	2016	2017	2016
Benefits earned by employees	79	70	8	6
Net interest (income) expense on net defined benefit (asset) liability	2	(2)	12	13
Administrative expenses	1	1	-	-
Benefits expense	82	69	20	19
Canada and Quebec pension plan expense	20	19	-	-
Defined contribution expense	36	29	-	-
Total pension and other employee future benefit expenses				
recognized in the Consolidated Statement of Income	138	117	20	19

## Note 12: Earnings Per Share

Our basic earnings per share is calculated by dividing net income attributable to bank shareholders, after deducting total preferred shares dividends, by the daily average number of fully paid common shares outstanding throughout the period.

Diluted earnings per share is calculated in the same manner, with further adjustments made to reflect the dilutive impact of instruments convertible into our common shares.

The following tables present the bank's basic and diluted earnings per share:

#### Basic earnings per share

(Canadian \$ in millions, except as noted)	For the three	e months ended
	January 31, 2017	January 31, 2016
Net income attributable to bank shareholders Dividends on preferred shares	1,487 (45)	1,060 (41)
Net income available to common shareholders	1,442	1,019
Average number of common shares outstanding (in thousands)	647,744	642,978
Basic earnings per share (Canadian \$)	2.23	1.59
Diluted earnings per share		_
Net income available to common shareholders adjusted for dilution effect	1,442	1,019
Average number of common shares outstanding (in thousands)	647,744	642,978
Stock options potentially exercisable (1)	7,832	8,526
Common shares potentially repurchased	(5,263)	(6,595)
Average diluted number of common shares outstanding (in thousands)	650,313	644,909
Diluted earnings per share (Canadian \$)	2.22	1.58

<sup>(1)</sup> In computing diluted earnings per share we excluded average stock options outstanding of 1,197,024 with a weighted-average exercise price of \$202.02 for the three months ended January 31, 2017 (2,169,300 with a weighted-average exercise price of \$189.68 for the three months ended January 31, 2016) as the average share price for the period did not exceed the exercise price.

Certain comparative figures have been reclassified to conform with the current period's presentation.

## Note 13: Income Taxes

During the year ended October 31, 2016, we were reassessed by the Canada Revenue Agency (CRA) for additional income taxes of approximately \$76 million in respect of certain 2011 Canadian corporate dividends. In its reassessment, the CRA denied dividend deductions on the basis that the dividends were received as part of a "dividend rental arrangement". The dividends to which the reassessment relates were received in transactions similar to those addressed in the 2015 Canadian Federal Budget, which introduced prospective rules that apply as of May 1, 2017 for existing arrangements. It is possible that we may be reassessed for significant income tax for subsequent years for similar activities. We remain of the view that our tax filing positions were appropriate and intend to challenge any reassessment.

## Note 14: Operating Segmentation

#### **Operating Groups**

We conduct our business through three operating groups, each of which has a distinct mandate. Our operating groups are Personal and Commercial Banking ("P&C") (comprised of Canadian Personal and Commercial Banking ("Canadian P&C") and U.S. Personal and Commercial Banking ("U.S. P&C")), Wealth Management and BMO Capital Markets ("BMO CM"), along with a Corporate Services unit.

For additional information refer to Note 26 of the consolidated financial statements for the year ended October 31, 2016 on pages 197 to 199 of the Annual Report.

Our results and average assets, grouped by operating segment, are as follows:

(Canadian \$ in millions)

(canadan 5 in millions)						
	Canadian		Wealth		Corporate	
For the three months ended January 31, 2017	P&C	U.S. P&C	Management	BMO CM	Services (1)	Total
Net Interest Income	1,303	909	167	348	(197)	2,530
Non-Interest Revenue	676	228	1,045	880	46	2,875
Total Revenue	1,979	1,137	1,212	1,228	(151)	5,405
Provision for Credit Losses	118	60	2	(4)	(3)	173
Insurance Claims, Commissions and Changes in Policy Benefit Liabilities	-	-	4	-	-	4
Amortization	75	113	53	31	-	272
Non-Interest Expense	826	626	801	691	163	3,107
Income before taxes and non-controlling interest in subsidiaries	960	338	352	510	(311)	1,849
Provision for income taxes	217	78	86	134	(154)	361
Net Income	743	260	266	376	(157)	1,488
Non-controlling interest in subsidiaries	-	-	1	-	-	1
Net Income attributable to bank shareholders	743	260	265	376	(157)	1,487
Average Assets	214,900	105,865	31,500	311,654	61,865	725,784
	C		urlab		C	
For the three months ended January 31, 2016	Canadian P&C	U.S. P&C	Wealth Management	вмо см	Corporate Services (1)	Total
Net Interest Income	1,254	880	149	422	(225)	2,480
Non-Interest Revenue	471	260	1,288	593	(17)	2,480
Total Revenue	1,725	1,140	1,437	1,015	(242)	5,075
Provision for Credit Losses	1,723	65	7	1,013	(32)	183
Insurance Claims, Commissions and Changes in Policy Benefit Liabilities	-	-	366	-	(32)	366
Amortization	66	97	60	24	_	247
Non-Interest Expense	806	634	818	637	128	3,023
Income before taxes and non-controlling interest in subsidiaries	713	344	191	346	(338)	1,256
Provision for income taxes	184	93	44	89	(222)	188
Net Income	529	251	147	257	(116)	1,068
Non-controlling interest in subsidiaries	-	-	1	-	7	8
Net Income attributable to bank shareholders	529	251	146	257	(123)	1,060
Average Assets	203,856	104,739	30,548	312,625	62,261	714,029
<u> </u>						

<sup>(1)</sup> Corporate Services includes Technology and Operations.

Revenue is presented on a taxable equivalent basis ("teb") at the operating group level. This basis increases reported revenues and the reported provision for income taxes that would increase revenues on certain tax-exempt items to a level that incurs tax at the statutory rate with the offset to Corporate Services revenue and provision for income taxes.

Certain comparative figures have been reclassified to conform with the current period's presentation.

## Note 15: Contractual Maturities of Assets and Liabilities and Off-Balance Sheet Commitments

The tables below show the remaining contractual maturity of on-balance sheet assets and liabilities and off-balance sheet commitments. The contractual maturity of financial assets and liabilities is an input to but is not necessarily consistent with the expected maturity of assets and liabilities that is used in the management of liquidity and funding risk. We forecast asset and liability cash flows under both normal market conditions and under a number of stress scenarios to manage liquidity and funding risk. Stress scenarios include assumptions for loan repayments, deposit withdrawals, and credit commitment and liquidity facility drawdowns by counterparty and product type. Stress scenarios also consider the time horizon and amount for which liquid assets can be monetized and potential collateral requirements that may occur due to both market volatility and credit rating downgrades amongst other assumptions. For further details, see the Liquidity and Funding Risk Section on pages 100-105 of our 2016 Annual Report.

(Canadian \$ in millions)									Janua	ry 31, 2017
	0 to 1	1 to 3	3 to 6	6 to 9	9 to 12	1 to 2	2 to 5	Over 5	No 	
On Delay of the Affine delay to the Affine Affine delay	month	months	months	months	months	years	years	years	maturity	Total
On-Balance Sheet Financial Instruments										
Assets Cash and cash equivalents	22 101								898	24.070
<u> </u>	33,181	905	460	189	382				898	34,079
Interest bearing deposits with banks Securities	3,952	905	460	189	382					5,888
Trading	945	1,548	2,136	2,546	1,673	5,075	8,666	16,463	48,492	87,544
Available-for-sale	2,259	753	333	2,346	799	6,522	18,855	23,058	1,556	54,358
Held-to-maturity	2,239	755 282	333	350	657	2,445	1,214	4,033	1,550	8,982
Other		202	_	330	05 <i>7</i>	2,445 9	33	4,033	834	895
Total securities	2 205	3.503	3.460	2 110	2 12 (					
	3,205	2,583	2,469	3,119	3,136	14,051	28,768	43,566	50,882	151,779
Securities borrowed or purchased under	E2 240	22.704	=00	2.052						<b>70 773</b>
resale agreements	52,348	23,701	588	2,053		63	-		-	78,753
Loans	040	4 720	4 277	2 744	2 207	24.244	<b>45.030</b>	0.117		113 440
Residential mortgages	819	1,729	4,277	3,714	3,397	24,346	65,039	9,147	1	112,469
Consumer instalment and other personal Credit cards	413	435	816	747	772	5,509	21,283	8,266	23,240	61,481
	42.524	-	- 0.010		10.745	-	-	-	7,888	7,888
Businesses and governments Allowance for credit losses	12,534	6,585	8,910	5,152	18,765	16,639	59,871	11,648	33,314	173,418
	<del></del>		<del></del>	<del></del>	<del></del>		<del></del>	<u>.</u>	(1,868)	(1,868)
Total loans, net of allowance	13,766	8,749	14,003	9,613	22,934	46,494	146,193	29,061	62,575	353,388
Total other assets										
Derivative instruments	1,864	1,851	1,311	1,616	1,628	3,375	8,282	10,234	-	30,161
Customers' liability under acceptances	11,564	1,929	95	-	-	-	-	-	-	13,588
Other	1,698	294	177	23	4	4	12	4,401	18,135	24,748
Total other assets	15,126	4,074	1,583	1,639	1,632	3,379	8,294	14,635	18,135	68,497
Total Assets	121,578	40,012	19,103	16,613	28,084	63,987	183,255	87,262	132,490	692,384

(Canadian \$ in millions) January 31, 2017

	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
Liabilities and Equity										
Deposits (1)										
Banks	12,443	8,961	3,255	668	733	271	-	-	4,274	30,605
Businesses and governments	20,929	35,019	25,912	10,097	12,848	16,703	34,108	14,389	112,495	282,500
Individuals	2,901	3,625	5,376	6,690	7,875	8,682	16,003	2,536	110,156	163,844
Total deposits	36,273	47,605	34,543	17,455	21,456	25,656	50,111	16,925	226,925	476,949
Other liabilities										
Derivative instruments	1,864	3,093	1,385	1,264	1,915	4,682	8,143	9,424	-	31,770
Acceptances	11,564	1,929	95	-	-	-	-	-	-	13,588
Securities sold but not yet purchased	21,965	-	-	-	-	-	-	-	-	21,965
Securities lent or sold under										
repurchase agreements	48,993	4,456	51	-	-	-	-	-	-	53,500
Securitization and liabilities related to										
structured entities	7	545	672	856	622	4,675	10,404	4,013	-	21,794
Other	8,141	970	51	3,952	755	1,086	120	2,253	8,639	25,967
Total other liabilities	92,534	10,993	2,254	6,072	3,292	10,443	18,667	15,690	8,639	168,584
Subordinated debt	100	-	-	-	-	-	-	4,270	-	4,370
Total Equity	-	-		-	-	-	-	-	42,481	42,481
Total Liabilities and Equity	128,907	58,598	36,797	23,527	24,748	36,099	68,778	36,885	278,045	692,384

<sup>(1)</sup> Deposits payable on demand and payable after notice have been included under no maturity.

(Canadian \$ in millions)									Janu	ary 31, 2017
	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 vears	No maturity	Total
Off-Balance Sheet Commitments	month	months	months	montais	months	years	years	years	motority	10101
Commitments to extend credit (1)	824	2,708	7,676	5,850	10,191	22,662	73,989	1,817	-	125,717
Operating leases	31	62	92	91	87	319	723	666	-	2,071
Financial guarantee contracts (1)	5,326	-	-	-	-	-	-	-	-	5,326
Purchase obligations	37	76	117	113	48	138	191	111	-	831

<sup>(1)</sup> A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments.

(Canadian \$ in millions) October 31, 2016

	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
On-Balance Sheet Financial Instruments						,	,	,	,	
Assets										
Cash and cash equivalents	30,745	-	-	-	-	-	-	-	908	31,653
Interest bearing deposits with banks	2,930	728	421	363	7	-	-	-	-	4,449
Securities										
Trading	412	1,449	1,058	2,794	2,645	6,507	7,122	16,975	45,496	84,458
Available-for-sale	826	740	1,401	431	376	5,771	19,695	24,808	1,615	55,663
Held-to-maturity	-	-	294	-	350	2,841	1,270	4,210	-	8,965
Other Other	-	-	-	-	-	8	54	13	824	899
Total securities	1,238	2,189	2,753	3,225	3,371	15,127	28,141	46,006	47,935	149,985
Securities borrowed or purchased										
under resale agreements	51,085	10,993	4,167	338	-	63	-	-	-	66,646
Loans										
Residential mortgages	1,001	1,212	3,347	4,772	3,930	24,555	64,044	9,416	-	112,277
Consumer instalment and other personal	371	374	791	828	887	5,431	24,041	8,542	23,415	64,680
Credit cards	-	-	-	-	-	-	-	-	8,101	8,101
Businesses and governments	11,473	5,904	7,155	6,727	20,547	18,140	63,049	11,380	31,222	175,597
Allowance for credit losses	-	-	-	-	-	-	-	-	(1,925)	(1,925)
Total loans, net of allowance	12,845	7,490	11,293	12,327	25,364	48,126	151,134	29,338	60,813	358,730
Other Assets										
Derivative instruments	2,508	4,483	1,443	1,480	1,804	3,826	9,796	13,843	-	39,183
Customers' liability under acceptances	11,230	1,748	42	-	1	-	-	-	-	13,021
Other	1,274	453	106	18	4	3	-	4,324	18,086	24,268
Total other assets	15,012	6,684	1,591	1,498	1,809	3,829	9,796	18,167	18,086	76,472
Total Assets	113,855	28,084	20,225	17,751	30,551	67,145	189,071	93,511	127,742	687,935

(Canadian \$ in millions) October 31, 2016

	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
Liabilities and Equity						,	,	,	,	
Deposits (1)										
Banks	11,940	12,327	2,239	1,488	464	500	-	-	5,313	34,271
Businesses and governments	33,833	29,737	15,216	13,174	8,359	15,499	34,103	13,006	113,287	276,214
Individuals	2,733	5,072	6,082	5,632	7,252	8,684	16,198	2,706	108,528	162,887
Total deposits	48,506	47,136	23,537	20,294	16,075	24,683	50,301	15,712	227,128	473,372
Other Liabilities										
Derivative instruments	1,956	3,064	2,315	1,373	1,240	5,434	9,303	13,542	-	38,227
Acceptances	11,230	1,748	42	-	1	-	-	-	-	13,021
Securities sold but not yet purchased	25,106	-	-	-	-	-	-	-	-	25,106
Securities lent or sold										
under repurchase agreements	38,004	2,532	182	-	-	-	-	-	-	40,718
Securitization and liabilities related to										
structured entities	7	1,881	589	648	876	3,248	9,756	5,372	-	22,377
Other	8,651	1,152	701	22	4,809	1,704	140	2,444	8,724	28,347
Total other liabilities	84,954	10,377	3,829	2,043	6,926	10,386	19,199	21,358	8,724	167,796
Subordinated debt	-	-	100	-	-	=	-	-	4,339	4,439
Total Equity	-	-	-	-	-	-	-	-	42,328	42,328
Total Liabilities and Equity	133,460	57,513	27,466	22,337	23,001	35,069	69,500	37,070	282,519	687,935

<sup>(1)</sup> Deposits payable on demand and payable after notice have been included as having no maturity.

(Canadian \$ in millions)									Octo	ber 31, 2016
	0 to 1	1 to 3	3 to 6	6 to 9	9 to 12	1 to 2	2 to 5	Over 5	No	
	month	months	months	months	months	years	years	years	maturity	Total
Off-Balance Sheet Commitments										
Commitments to extend credit (1)	2,267	7,896	3,776	8,293	12,289	16,236	75,998	3,013	-	129,768
Operating leases	30	61	90	88	88	317	709	602	-	1,985
Financial guarantee contracts (1)	6,022	-	-	-	-	-	-	-	-	6,022
Purchase obligations	45	96	128	132	129	148	172	99	-	949

<sup>(1)</sup> A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments.

#### INVESTOR AND MEDIA PRESENTATION

#### **Investor Presentation Materials**

Interested parties are invited to visit our website at www.bmo.com/investorrelations to review our 2016 Annual Report, this quarterly news release, presentation materials and supplementary financial information package.

#### **Quarterly Conference Call and Webcast Presentations**

Interested parties are also invited to listen to our quarterly conference call on Tuesday, February 28, 2017, at 2:00 p.m. (EST). At that time, senior BMO executives will comment on results for the quarter and respond to questions from the investor community. The call may be accessed by telephone at 416-695-9753 (from within Toronto) or 1-888-789-0089 (toll-free outside Toronto). A replay of the conference call can be accessed until Tuesday, May 23, 2017, by calling 905-694-9451 (from within Toronto) or 1-800-408-3053 (toll-free outside Toronto) and entering passcode 5740558.

A live webcast of the call can be accessed on our website at www.bmo.com/investorrelations. A replay can also be accessed on the site.

#### **Media Relations Contacts**

Paul Gammal, Toronto, paul.gammal@bmo.com, 416-867-3996 Frédéric Tremblay, Montreal, frederic1.tremblay@bmo.com, 514-877-1873

#### **Investor Relations Contacts**

Jill Homenuk, Head, Investor Relations, jill.homenuk@bmo.com, 416-867-4770 Christine Viau, Director, Investor Relations, christine.viau@bmo.com, 416-867-6956

#### **Corporate Secretary**

Barbara Muir, Corporate Secretary, corp.secretary@bmo.com, 416-867-6423

## Shareholder Dividend Reinvestment and Share Purchase Plan (the Plan)

Average market price as defined under the Plan November 2016: \$88.68 (\$86.91\*) December 2016: \$97.17 January 2017: \$100.01 \* reflects 2% discount for dividend reinvestment

## For dividend information, change in shareholder address or to advise of duplicate mailings, please contact

Computershare Trust Company of Canada 100 University Avenue, 9th Floor Toronto, Ontario M5 J 2Y1 Telephone: 1-800-340-5021 (Canada and the United States) Telephone: (514) 982-7800 (international) Fax: 1-888-453-0330 (Canada and the United States)

Fax: (416) 263-9394 (international) E-mail: service@computershare.com

# For other shareholder information, including the notice for our normal course issuer bid, please contact

Bank of Montreal Shareholder Services Corporate Secretary's Department One First Canadian Place, 21st Floor Toronto, Ontario M5X 1A1 Telephone: (416) 867-6785 Fax: (416) 867-6793 E-mail: corp.secretary@bmo.com

## For further information on this document, please contact

Bank of Montreal Investor Relations Department P.O. Box 1, One First Canadian Place, 10th Floor Toronto, Ontario M5X 1A1

To review financial results online, please visit our website at www.bmo.com. To review regulatory filings and disclosures online, please visit our website at www.bmo.com/investorrelations.

Our 2016 Annual MD&A, audited annual consolidated financial statements and annual report on Form 40-F (filed with the U.S. Securities and Exchange Commission) are available online at www.bmo.com/investorrelations and at www.sedar.com. Printed copies of the bank's complete 2016 audited financial statements are available free of charge upon request at 416-867-6785 or corp.secretary@bmo.com.

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#### Annual Meeting 2017

The next Annual Meeting of Shareholders will be held on Tuesday, April 4, 2017, in Toronto, Ontario.